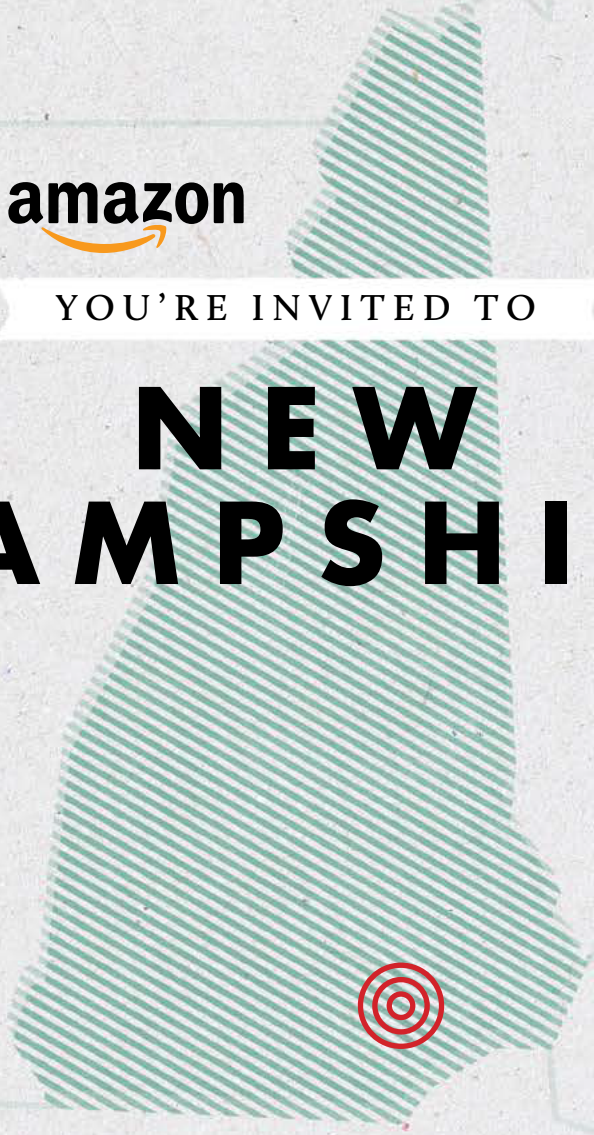
HEY amazon

YOU'RE INVITED TO

NEW HAMPSHIRE



A GUIDE TO

BREAKING GROUND
BREAKING BARRIERS
& LIVING FREE

NEW HAMPSHIRE

RANKINGS

#1 BEST STATE FOR TAXPAYER ROI	WalletHub, 2017
#1 STATE TO RAISE CHILDREN	Anne E. Casey Foundation, 2017
#2 BEST STATE	U.S. News & World Report, 2017
#2 BEST STATE TO RAISE A FAMILY	WalletHub, 2017
#3 BEST STATE TO FIND A JOB	Business Insider, 2017
#3 BEST STATE FOR EDUCATION	U.S. News & World Report, 2017
#5 PER CAPITA INCOME IN THE U.S.	U.S. Bureau of Economic Analysis, 2017
#6 BEST STATE IN WHICH TO LIVE	CNBC, 2017
#10 INNOVATION INDEX	Bloomberg, 2017
#8 BEST STATE ECONOMIES	WalletHub, 2017
#9 GREENEST STATES	WalletHub, 2017
#6 MOST EDUCATED STATE	Business Insider, 2017
#37 BEST CITIES FOR OUTDOOR ACTIVITIES	Manchester, niche.com, 2017
#16 TOP BEST PLACES TO LIVE	Nashua (#1 1987, 1997) Money, 2016
#10 BEST RUN CITY NASHUA	Nashua, WalletHub, 2016
#8 NEXT TOP 10 CITIES FOR HIGH TECH JOB	Manchester, Fast Company, 2015
#8 TOP 10 UP AND COMING TECH TOWNS	Manchester/Nashua, ZipRecruiter, 2015

TABLE OF CONTENTS

I. RECOMMENDED FOR YOU: NEW HAMPSHIRE

II. SUBSCRIBE AND SAVE: FINANCIAL BENEFITS

III. PRIME LOCATION: MAPS

- Population within a 30 mile radius
- Manchester-Boston Regional Airport
- Amazon campus overview, phase I, II, III
- Amazon campus phase II & III
- Amazon campus overlay: Londonderry and Seattle
- Post-Secondary Education
 (College & Universities map and listing)
- Major Employers
 (map and listing)
- Major Hospitals
 (map and listing)
- Londonderry commute zone 30/45/60 minutes
- New Hampshire Inbound/Outbound commuting patterns
- Commute distance comparison

IV. PRODUCT DESCRIPTION: DEMOGRAPHICS

- Growth
- Diversity
- Age/Gender
- Educational Attainment
- Number of Schools K-12
- STEM K-12
- Household Income
- Households
- Labor
- Housing

V. CUSTOMER REVIEWS: LETTERS OF SUPPORT

- Bipartisan Leadership - NH Legislature
- University of New Hampshire
- Community College System of New Hampshire
- NH Department of Transportation
- NH High Tech Council
- Regional Economic Development Center of Southern NH
- Town of Londonderry
- City of Manchester
- Manchester Transit Authority
- Greater Manchester Chamber of Commerce
- Manchester-Boston Regional Airport
- City of Nashua
- Town of Derry
- Town of Hudson
- Town of Salem
- Town of Merrimack
- BAO, Inc.

I.

RECOMMENDED FOR YOU:

NEW HAMPSHIRE

amazon

ALL THE

BENEFITS OF BOSTON WITHOUT ALL THE HEADACHES

"LIVE FREE OR DIE." IT'S MORE THAN JUST FOUR WORDS ON OUR LICENSE PLATE. FOR THE PEOPLE OF NEW HAMPSHIRE, IT IS A GENUINE WAY OF LIFE.

By locating its new headquarters in southern New Hampshire, Amazon will establish a presence in one of the most vibrant and favorable economies in the country. As part of the regional metro-Boston area, southern New Hampshire offers all the benefits typically associated with major metro areas yet maintains the advantages of being in a truly enterprise-friendly state. New Hampshire's principal advantages over the rest of the country have consistently given it an upper hand in attracting businesses, families, and investments. Whether you are looking at our superior tax structure, streamlined regulatory environment, or access and transparency in government, New Hampshire's fundamental enterprise benefits are superior to any competition. By embracing a joint venture with the State of New Hampshire, Amazon stands to gain a partner that believes the customer comes first.



"New Hampshire is large enough to meet Amazon's needs from a financial, infrastructure and workforce perspective, yet small enough to make decisions quickly and be creative."

DEAN KAMEN

Dean Kamen, the inventor of the first drug infusion pump and former New Yorker, was still in college in Worcester, Massachusetts in the late 1970's when he first saw New Hampshire's state motto on a license plate: "Live Free or Die." That quote brought him to Manchester, New Hampshire, in 1981 where he bought a rundown textile mill and changed the direction of Manchester from a mill town to a top ranked high-tech city.

ACCESS TO A WORLD-CLASS WORKFORCE

Attracting a viable workforce is the number one issue facing any growing business. Whether you have 50 employees or 50,000, New Hampshire understands that you are only as good as your people. In the past two years, New Hampshire has seen a multitude of tech companies flocking to the southern region to gain access to a workforce abundant in talent that extends from Manchester to Boston. In fact, there are approximately 860,000 21-34 year-olds within a 1-hour commute of the Amazon New Hampshire site. With more than 50 world-class, post-secondary academic institutions within a 1-hour radius, the talent pipeline is highly qualified, easily accessible, and always full.

A MAJOR METROPOLITAN REGION WITHOUT THE HEADACHE

With the proposed shovel-ready site located on an interstate highway with an approved site-specific exit, the HQ2 site in southern New Hampshire is a mere 40 miles from downtown Boston. Though just over the state line, the site represents a far superior business environment without the cumbersome commute times, taxes, and affordability challenges that plague Boston businesses and their employees.



A PRO-BUSINESS, LOW-TAX ENVIRONMENT

New Hampshire has maintained the most advantageous tax environment in America for over 200 years. No income tax means real savings to every member of the Amazon team. No sales tax means every purchase, from servers to stand-up desks, is tax free. These benefits will translate into more than $500 million in tax advantages that Amazon will realize in New Hampshire – with no expiration date, no special contingencies, and no gimmicks.

A QUALITY OF LIFE THAT IS UNMATCHED

New Hampshire is consistently ranked as one of the best overall states to live in. Our quality of life has become the gold standard to which others aspire. Our residents and employers enjoy something few states can offer: access to variety within proximity. It's just a short drive from the 4,000-foot peaks of our White Mountains to over 900 legendary lakes to 18 miles of pristine New England coastline. The combination of the endless activities, culture and history, with the access to education, healthcare, and infrastructure, gives you the best place to live, work, play, and raise a family.

Countless companies—large and small—have relocated, expanded, or started here because of all the advantages New Hampshire has to offer. We look forward to Amazon joining the Granite State's vibrant business community and partnering to shape the economy of New Hampshire and New England for decades to come.

QUESTIONS & ANSWERS

LOCATION IS EVERYTHING

Q:

DO YOU HAVE AN IDEAL SITE FOR HQ2 IN NEW HAMPSHIRE?

A:

Woodmont Commons, Londonderry, New Hampshire, has one owner, is already zoned, is on a recently-expanded interstate highway to Boston, has its own approved exit, and is ready for HQ2 now.

Located in the Boston metro region on the southern border of New Hampshire, Woodmont Commons is a 603-acre urban village, shovel-ready greenfield site that broke ground in August 2017. The site is 10 minutes from Manchester/Boston Regional Airport, 50 minutes to from Boston Logan International Airport, and within 30 miles of 1.7 million people. The site is serviced directly by Interstate 93 that is completing approximately $835 million dollars of infrastructure improvements with a new $48 million dollar exit directly into the campus.

Phase I of the Woodmont Commons site is zoned and permitted for modern residential living with 1,080 phased in apartments, condos, townhouses, as well as office campus space. There will be a wide range of restaurants; retail shops; services and civic amenities, including a hospital, a school, and a hotel; all within walking distance of the residential areas. Phase II and III of this 216-acre site can accommodate up to 7.5 million square feet. The site has plans that will allow 500,000 square feet of Phase I to be ready for 2019 occupancy. At the same time, Phase II will be reviewed and approved at the local level within two to four months from the completed plans.

Southern New Hampshire's Manchester/Nashua region is already home to many high-tech companies that are attracting young talent from around the United States. The Wall Street Journal *named Manchester as one of the "New Silicon Cities" in the U.S. (November 2016). Nashua has appeared three times on* Money *magazine's list of Best Places to Live (twice #1), with the magazine noting, "It's currently undergoing something of a renaissance."*

BY THE NUMBERS


LINCOLN
CONWAY
HANOVER
LEBANON
WOODSTOCK
LACONIA
SACO
CONCORD
DOVER
PORTSMOUTH
MANCHESTER
KEENE
LONDONDERRY
BRATTLEBORO
NASHUA
LOWELL
SALEM
AMHERST
NORTHAMPTON
BOSTON
WORCESTER
SPRINGFIELD
1-HOUR DRIVE
PLYMOUTH
PROVIDENCE
HARTFORD

QUESTIONS & ANSWERS

LIVE FREE FOR BUSINESSES

Q:

HOW DOES NEW HAMPSHIRE APPROACH GOVERNMENT INCENTIVES?

A:

New Hampshire offers a fundamentally different approach to government and taxes. One that celebrates "Enterprise Freedom."

Other states collect general broad-based taxes from their citizens and businesses, and then handpick targeted subsidies to special interests who are selected as "winners" in a government-dominated process.

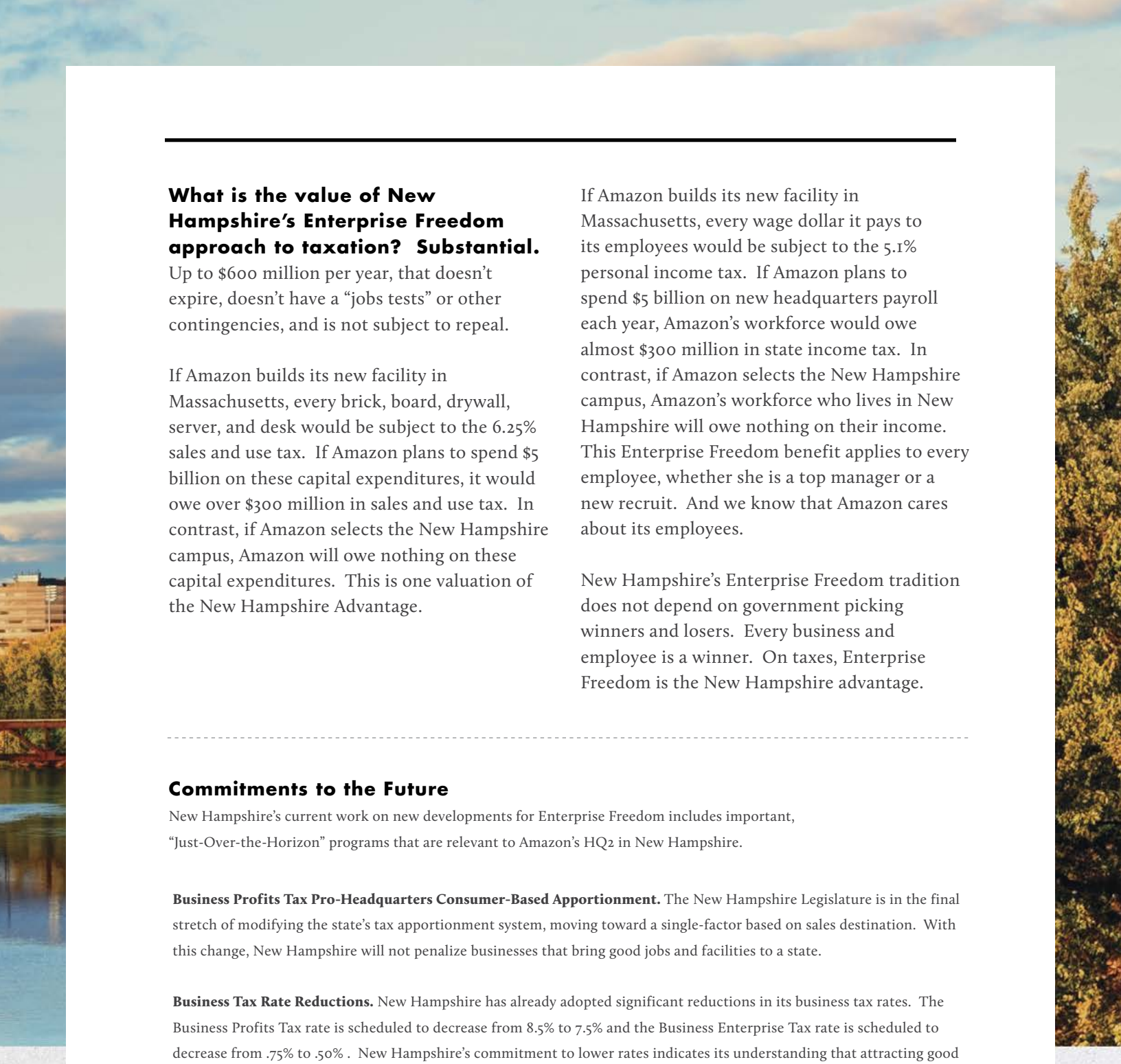
New Hampshire does not rely on complex and contingent special tax deals because New Hampshire never collects the tax in the first place.

So, our government process does not pick winners and losers. Instead, every citizen and every business is a winner. Our entire community – businesses, employees, citizens – are all in it together. This is "Enterprise Freedom."

The U.S. Tax Foundation ranks New Hampshire's business tax climate 7th nationally and 1st in New England. Why?

NEW HAMPSHIRE HAS

- No use tax
- No sales tax
- No estate tax
- No internet access tax
- No capital gains tax
- Low business tax
- No broad-based personal income tax



What is the value of New Hampshire's Enterprise Freedom approach to taxation? Substantial. Up to $600 million per year, that doesn't expire, doesn't have a "jobs tests" or other contingencies, and is not subject to repeal.

If Amazon builds its new facility in Massachusetts, every brick, board, drywall, server, and desk would be subject to the 6.25% sales and use tax. If Amazon plans to spend $5 billion on these capital expenditures, it would owe over $300 million in sales and use tax. In contrast, if Amazon selects the New Hampshire campus, Amazon will owe nothing on these capital expenditures. This is one valuation of the New Hampshire Advantage.

If Amazon builds its new facility in Massachusetts, every wage dollar it pays to its employees would be subject to the 5.1% personal income tax. If Amazon plans to spend $5 billion on new headquarters payroll each year, Amazon's workforce would owe almost $300 million in state income tax. In contrast, if Amazon selects the New Hampshire campus, Amazon's workforce who lives in New Hampshire will owe nothing on their income. This Enterprise Freedom benefit applies to every employee, whether she is a top manager or a new recruit. And we know that Amazon cares about its employees.

New Hampshire's Enterprise Freedom tradition does not depend on government picking winners and losers. Every business and employee is a winner. On taxes, Enterprise Freedom is the New Hampshire advantage.

Commitments to the Future

New Hampshire's current work on new developments for Enterprise Freedom includes important, "Just-Over-the-Horizon" programs that are relevant to Amazon's HQ2 in New Hampshire.

Business Profits Tax Pro-Headquarters Consumer-Based Apportionment. The New Hampshire Legislature is in the final stretch of modifying the state's tax apportionment system, moving toward a single-factor based on sales destination. With this change, New Hampshire will not penalize businesses that bring good jobs and facilities to a state.

Business Tax Rate Reductions. New Hampshire has already adopted significant reductions in its business tax rates. The Business Profits Tax rate is scheduled to decrease from 8.5% to 7.5% and the Business Enterprise Tax rate is scheduled to decrease from .75% to .50% . New Hampshire's commitment to lower rates indicates its understanding that attracting good businesses and good jobs must be a top policy priority.

Partnership for Quality Workforce. With Amazon's commitment to build HQ2 here, New Hampshire pledges to develop a Workforce Capital Program that will help all New Hampshire-based employers attract and retain quality successful employees. Under this creative partnership, New Hampshire would contribute its excellent credit rating to raise up to $150 million to fund a New Hampshire Student Loan Forgiveness Trust that will pay off student debt of qualified workers who are employed with any qualified New Hampshire employer for at least five years. New Hampshire will continue to invest in our workers, as they are our best "capital" asset.

QUESTIONS & ANSWERS

BEST IN CLASS(ES)

Q:

EVERY STATE WILL SAY THEY HAVE A STRONG UNIVERSITY SYSTEM, WHAT MAKES NEW HAMPSHIRE STAND OUT?

A:

New Hampshire's education system establishes strong STEM pathways for our K-12 students through our state and regional higher education system. Using a strategy of vertical integration, with the end in mind, we are tying those pathways to specific sectors that represent the growth in our state's economy through collaboration between public and private schools, higher education, business, and government. Using tools like our N.H. Scholars program and the Robotics Education Fund, New Hampshire is moving boldly toward a 21st-Century workforce.

Tying it all together, all major state education and workforce stakeholder actively engaged in accelerating our workforce and its quality by reaching a goal of having 65% of our workforce have at least an undergraduate degree by 2025.

Once our students leave our award-winning K-12 system, southern New Hampshire offers superior academics in an unparalleled setting. Nearby Massachusetts institutions like Harvard, MIT, Boston College, Worcester Polytechnic Institute (WPI), and Boston University are the primary feeder system for many businesses in New Hampshire. Excellent programs and collaborations between Dartmouth College's Tuck School of Business, Thayer School of Engineering, and Geisel School of Medicine have helped many students turn their entrepreneurial dreams into realities.

New Hampshire's public universities and community colleges are full partners with our industry to develop tailored programs and partnerships. For example, the University of New Hampshire's (UNH) Analytics & Data Science program has a unique partnership with IBM that allows students a rare opportunity to work with IBM Watson software for free. UNH is fully committed to partnering with Amazon as they identify hiring needs at the new site.

For students seeking flexible learning options, universities like Southern New Hampshire University (SNHU) offer more than 100 online associate, bachelor's and master's degrees in strong hiring fields, such as IT, finance, healthcare, nursing, and business.



UNIVERSITY OF NEW HAMPSHIRE



DARTMOUTH COLLEGE



MASSACHUSETTS INSTITUTE OF TECHNOLOGY



HARVARD UNIVERSITY

BY THE NUMBERS

#1

U.S. News has ranked New Hampshire first overall in the country for K-12 schools.

#3

U.S. News has ranked New Hampshire third in education overall.

150

There are over 150 colleges and universities between NH and MA.

QUESTIONS & ANSWERS

THROUGH THE AIR

Q:

WHAT ROLE DOES THE MANCHESTER/BOSTON REGIONAL AIRPORT PLAY?

A:

Manchester/Boston Regional (MHT) airport is a critical asset for Amazon's Prime air fleet. The Manchester airport existing cargo area consists of approximately 32 acres with the ability to expand to another 46 acres. The additional ramp areas could accommodate up to twelve Boeing 767 cargo aircraft. Given that Boston-Logan Airport's cargo capacity is at its limit, the Manchester airport can provide the east coast presence for Amazon's cargo needs with the corporate campus a short 10-minute drive away.

The passenger terminal building in Manchester is a 308,000-square foot, state-of-the-art transportation facility served by four major airlines: American, Delta, Southwest, and United. The Airport has two runways. The first, Runway 17-35 is 9,250 feet long and equipped with a category II/III instrument landing system. Given Amazon's New Hampshire presence this will lead to direct flights to Seattle and San Francisco. The airport can accommodate a fully loaded Boeing 767 traveling non-stop from Manchester to the west coast and/or Europe. The second, Runway 6-24 is 7,650 feet long and is equipped with a Category I instrument landing system. Future international customs could be also funded if there is a consistent demand ($7 million dollar investment).

In addition to commercial air service, MHT has a strong general aviation presence anchored by global fixed base operator, Signature Flight Support. MHT also has a very large cargo presence and is currently the third largest cargo airport in New England. Manchester's cargo carriers (i.e. FedEx and UPS) process approximately 170 million pounds of cargo per year and provide almost 25% of on-airport jobs.

QUESTIONS & ANSWERS

ON THE ROAD

Q:

WHAT ABOUT A MASS TRANSIT OPTION IN THIS PROPOSAL?

A:

There are a variety of mass transit options for Woodmont Commons. The state has a plan for a rail that connects to the Boston transit lines at the Massachusetts state line in Nashua and will run north to Manchester. The New Hampshire Department of Transportation commissioned a detailed study in 2014. If Amazon landed in New Hampshire, the state could aggressively accelerate the timeframe in activating passenger rail on this established line.

Currently, New Hampshire maintains one of the most successful bus lines in the Greater Boston Region—transporting hundreds of thousands of passengers between Manchester and Boston every year. Commitments to expand bus service from Manchester, Nashua, and Boston will allow direct access to the Amazon site.



On relocating a business to New Hampshire:

"We did so primarily because of the state's quality of life and the impact that quality of life would have on our ability to recruit and retain the technical and business talent we would need to grow this business."

JOE MORONE
CEO, Albany International

QUESTIONS & ANSWERS

VARIETY IN PROXIMITY

Q:

WHAT IS CULTURE AND RECREATION LIKE IF AMAZON LOCATES IN SOUTHERN NEW HAMPSHIRE?

A:

Within a 90-minute drive, residents in Manchester/Nashua region can be hiking the highest mountain peaks in the northeast, wind surfing along Atlantic Ocean beaches, or having dinner before a concert in Boston's Italian North End.

In recent years, there has been a rise in the number of New Hampshire breweries (70+) and wineries (20+), as well as a deep embrace of locally sourced food. The popularity of farmers markets has increased over the past several years, as has the farm-to-table movement. The synergy of these industries gives communities new energy and residents a new appreciation for what they can find close to home.



TOP 6

***Outside Magazine* (9/27/17) named Franconia Notch State Park one of Six Best State Parks in America:** *Located deep in New Hampshire's White Mountains, Franconia Notch State Park has a little something for everyone. Backpackers can set out on the Appalachian Trail. Boaters can rent a canoe on Echo Lake. Hikers can spot waterfalls in Flume Gorge. In winter, you can ski the longest vertical drop in New Hampshire on the slopes of Cannon Mountain and even winter camp at the park's Lafayette Campground.*

WHITE MOUNTAIN NATIONAL FOREST

PORTSMOUTH SEA PORT

WILBUR THEATRE

FENWAY PARK

CAMPING AND RV'ING

TD BANK GARDEN

GILLETTE STADIUM

PALACE THEATRE

FISHING (FRESH WATER AND DEEP SEA)

MOUNTAIN BIKING

MANCHESTER MONARCHS

GRAND HOTELS

THE FREEDOM TRAIL

KAYAKING, CANOEING, SUP

CRAFT BREWERIES

BOSTON SYMPHONY ORCHESTRA

NEW ENGLAND AQUARIUM

ALPINE SKIING

HIKING (1,200 NON-MOTORIZED TRAILS)

LOCAL VINEYARDS

MUSEUM OF FINE ARTS

BOSTON CHILDREN'S MUSEUM

CROSS-COUNTRY SKIING

ATV'ING

BOATING

MUSEUM OF SCIENCE

CURRIER MUSEUM OF ART

MOUNT WASHINGTON ANNUAL FOOT RACE

SNOW-MOBILING

HISTORIC MONUMENTS & VENUES

OCEAN BEACHES

CHARLES PLAYHOUSE

BOSTON MARATHON

ICE CLIMBING

ZIPLINING

QUESTIONS & ANSWERS

PRIME MEETS PRIMARY

Q:

WHAT DOES IT MEAN TO BE A PART OF THE FIRST-IN-THE-NATION PRESIDENTIAL PRIMARY?

A:

"How can you expect me to vote for someone for President if I've only met them three or four times?" That's the question residents get asked every four years and represents another truly unique offering that will interest Amazon: the historic and national significance of New Hampshire's First-In-The-Nation presidential primary. Since 1920, New Hampshire's presidential primary has influenced national elections, substantially contributing to the country's political discourse every four years.

Everyone from incumbent presidents to candidates for national office visit the state early and often, drawing national and international media coverage. New Hampshire's presidential primary provides a more intimate understanding and appreciation of national candidates and issues than anywhere else on the campaign trail.

Presidential politics has created valuable exposure for New Hampshire organizations, like FIRST robotics, leading to a national conversation around the importance of STEM education and the development of a 21st-Century workforce.

Similarly, dozens of the state's high-tech and advanced manufacturing companies benefit from the opportunity to build relationships not afforded anywhere else in the country.

New Hampshire's primary is an integral part of the economic and cultural fabric of our state, generating enthusiasm, optimism and community spirit among its workforce. Granite Staters take their responsibility very seriously. New Hampshire's electorate is highly educated, highly engaged, and highly motivated. Voter turnout in the state was 73% in 2016, surpassing the national average of 60%. The same work ethic and intellectual curiosity that contributes so strongly to our economy is consistently on display in our politics at every level.

Amazon will surely be a popular stop for future presidential candidates, and Amazon employees will benefit from a level of interaction that can only be found in New Hampshire. One thing is for certain, you will always have the opportunity to meet, and even get to know, the president when you live and work in New Hampshire.

QUESTIONS & ANSWERS

ADDITIONAL TOPICS

Q:

WHAT ABOUT ARTERIAL HIGHWAY CAPACITY ON I-93 IN NEW HAMPSHIRE? SINCE A LARGE PORTION OF THE COMMUTING TO NEW HAMPSHIRE AMAZON CAMPUS WILL COME FROM THE BOSTON METRO MARKET AND BOSTON IS KNOWN FOR CONGESTED, DECAYING ROADS AND OVERCROWDED SUBWAYS, WHAT DOES NEW HAMPSHIRE OFFER TO MITIGATE THIS?

A:

Commuting into downtown Boston has become a congestion nightmare. It has grown beyond capacity to the point where Boston actually had to withdraw from Olympic consideration because of the citizen's fury over current untenable traffic congestion.

The benefit of southern New Hampshire as part of the Greater Boston Region is its proximity to workforce with an expanded infrastructure, which allows for a vastly simplified reverse commute.

People commuting from the Boston metro area to Amazon HQ2 in New Hampshire will have a reverse commute, with little traffic congestion thanks to major infrastructure improvements totaling $787 million to Interstate 93. These improvements include widening the highway, providing park and ride/bus access locations, new interchange designs at the exits, etc. The project has increased the arterial capacity of I-93 to 175,000 cars per day.

Amazon commuters will also have their own exit directly onto campus as a result of the already-approved $48 million for Exit 4A from I-93.

QUESTIONS & ANSWERS

ADDITIONAL TOPICS

Q:

HOUSING IS THE "ELEPHANT IN THE ROOM" FOR MANY STATES ON THE EAST COAST. WHAT DOES NEW HAMPSHIRE SUGGEST TO ADDRESS THIS CHALLENGE?

A:

The State of New Hampshire recognizes that housing is a critical issue. Towns and cities in the Londonderry region are addressing this by constructing thousands of new residential units with varying price points. For example, the Amazon campus in Londonderry will be connected to a mixed-use project that will have at least 2,500 new units within walking distance. Just 10 minutes south on Interstate 93, Salem, Nashua and Manchester have several single and multi-family projects approved and under development. Surrounding towns such as Derry, Litchfield, Pelham, Windham, Hudson, Merrimack, and Bedford also have aggressive plans for residential development over the next two years. These existing and planned projects, combined with the number of units coming on line in Massachusetts and the affordability of New Hampshire, make the Londonderry site well suited to meet Amazon's HQ2 housing requirements.

NEW HAMPSHIRE

5-STAR REVIEWS

"UNH is fully committed to be Amazon's local workforce and research partner."
Mark Huddleston, President, University of New Hampshire

"$787 million will have been invested in the I-93 corridor, with another $48 million for Exit 4A."
Victoria Sheehan, Commissioner, New Hampshire Department of Transportation

"Our workforce is highly educated, with a wealth of opportunities for our population to access programs, to upskill, and to keep pace with emerging opportunities."
Ross Gittell, Chancellor, Community College System of New Hampshire

"We value the business community we have in town and we've worked hard to foster an atmosphere that welcomes development and encourages entrepreneurship."
Kevin Smith, Town Manager, Town of Londonderry

"What others cannot offer is the ultimate tech talent recruiting tool – no personal sales tax or income tax – which adds immediate and substantial value to the employees' bottom line."
Matt Cookson, Executive Director, New Hampshire High Technology Council

"We came to New Hampshire not because the State gave us monetary incentives, but because the State has educated, talented people we need to grow and a refreshing business-friendly attitude."
Michael Farrell, COO, BAO Inc.


NH
Cart

“

Come be a partner with New Hampshire. We're ready for you. Join the thousands of other companies already here ... from big tech companies to entrepreneurs in their basements. They're ready for you, too.

Amazon is known for thinking outside the box. Join us and the Enterprise Freedom that comes from operating in a state dedicated to its residents and its employers with no sales or income tax and an unmatched quality of life.

The choice is yours:

Make the predictable choice. Choose Boston and next year when you leave your tiny $4,000-a-month apartment only to sit in 2 hours of traffic trying to make your way to an overburdened airport, you'll be wishing you were in New Hampshire.

OR

Make the authentic Amazon choice. Take a regional approach. **Choose New Hampshire** and invest in your high-growth future. Think outside all those boxes and take a deeper look at America's next high-tech boomtown.

Let us show you what "Live Free or Die" can mean for Amazon.



CHRIS SUNUNU
Governor of New Hampshire

603-271-2121
GovernorSununu@nh.gov



TAYLOR CASWELL
Commissioner of Business and Economic Affairs

603-931-2786
Taylor.Caswell@livefree.nh.gov

II.

SUBSCRIBE AND SAVE:

FINANCIAL BENEFITS

amazon

NEW HAMPSHIRE

BENEFITS SUMMARY

EXCELLENT SITE AND INFRASTRUCTURE	NOTES	ESTIMATED VALUATION
Completed site development	Significant site planning work already completed including permits and approvals for much of Phase 1; occupancy in 2019.	**$1,000,000**
Exceptional access to site	Expansion and improvements for 20 miles of Interstate 93 in NH; 60% completed and expected to be finished in 2020. Includes a new Exit 4A directly to the site.	**$832,000,000**

ENTERPRISE FREEDOM TAXATION	NOTES	ESTIMATED VALUATION
No state sales or use tax	New Hampshire does not impose sales or use tax on capital investments to build and develop Amazon Headquarters.	**$300,000,000**
No state income tax	New Hampshire does not impose personal income tax on wages or capital gain earned by NH resident employees (annual benefit).	**$300,000,000**
Business tax rate reductions	New Hampshire has adopted substantial Business Profits Tax and Business Enterprise Tax rate reductions that will be fully in force by 2021 (estimate assumes no current NOLs).	**OVER $10,000,000**
Commitment to modern consumer-based apportionment	New Hampshire is working to adopt customer-based apportionment rules (single sales factor and market-based sourcing).	**OVER $15,000,000**

Total Estimated Tax Benefit and Infrastructure Investment: **OVER $1.45 BILLION**

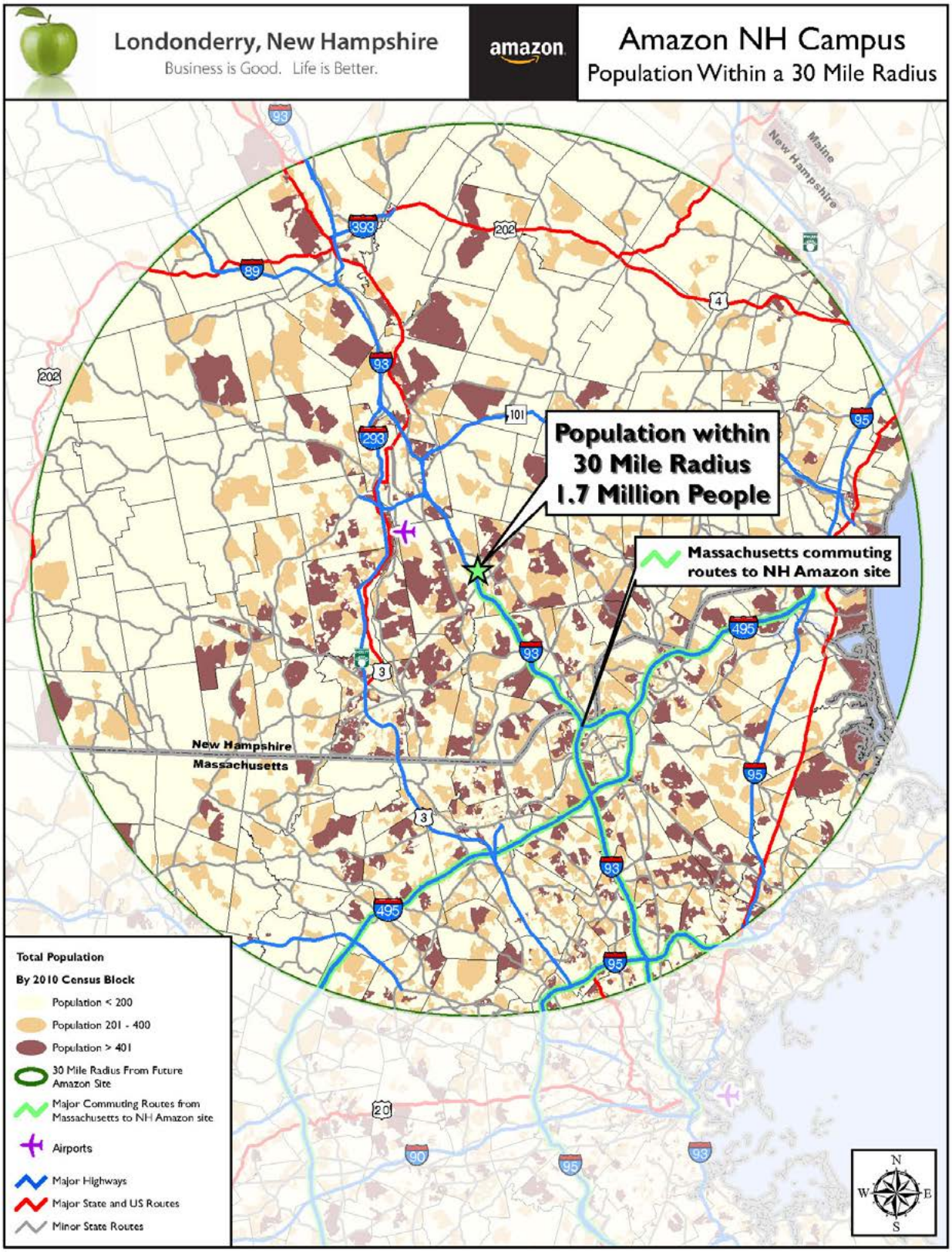
WORKFORCE ENHANCEMENT	NOTES	ESTIMATED VALUATION
Qualified student loan forgiveness program	New Hampshire Business Finance Authority is developing a Qualified Student Loan Forgiveness Program for successful graduates who commit to a NH job for 5 years. This will draw talent from the Boston region and around the US.	**WORKFORCE ASSET**

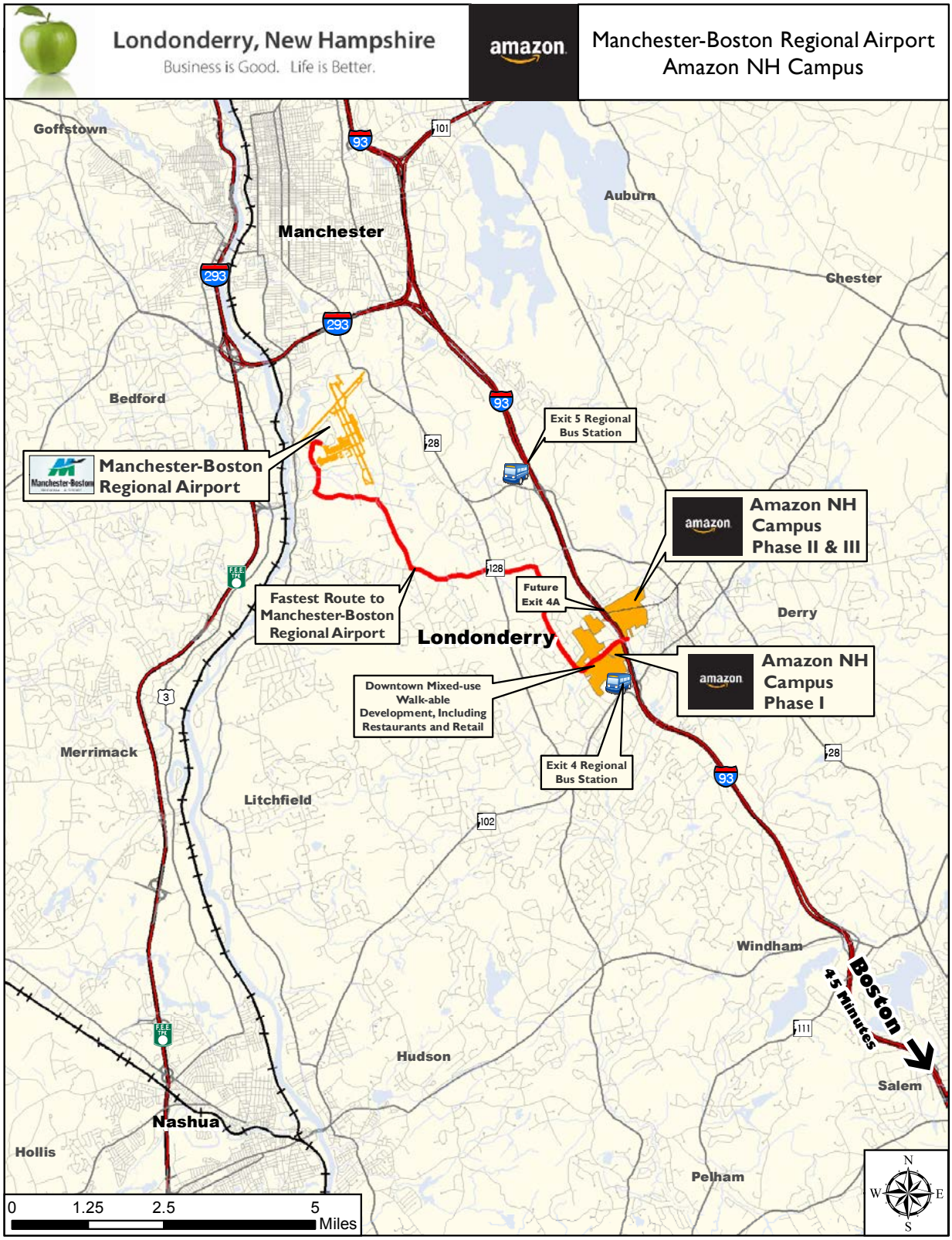
III.

PRIME LOCATION:

MAPS

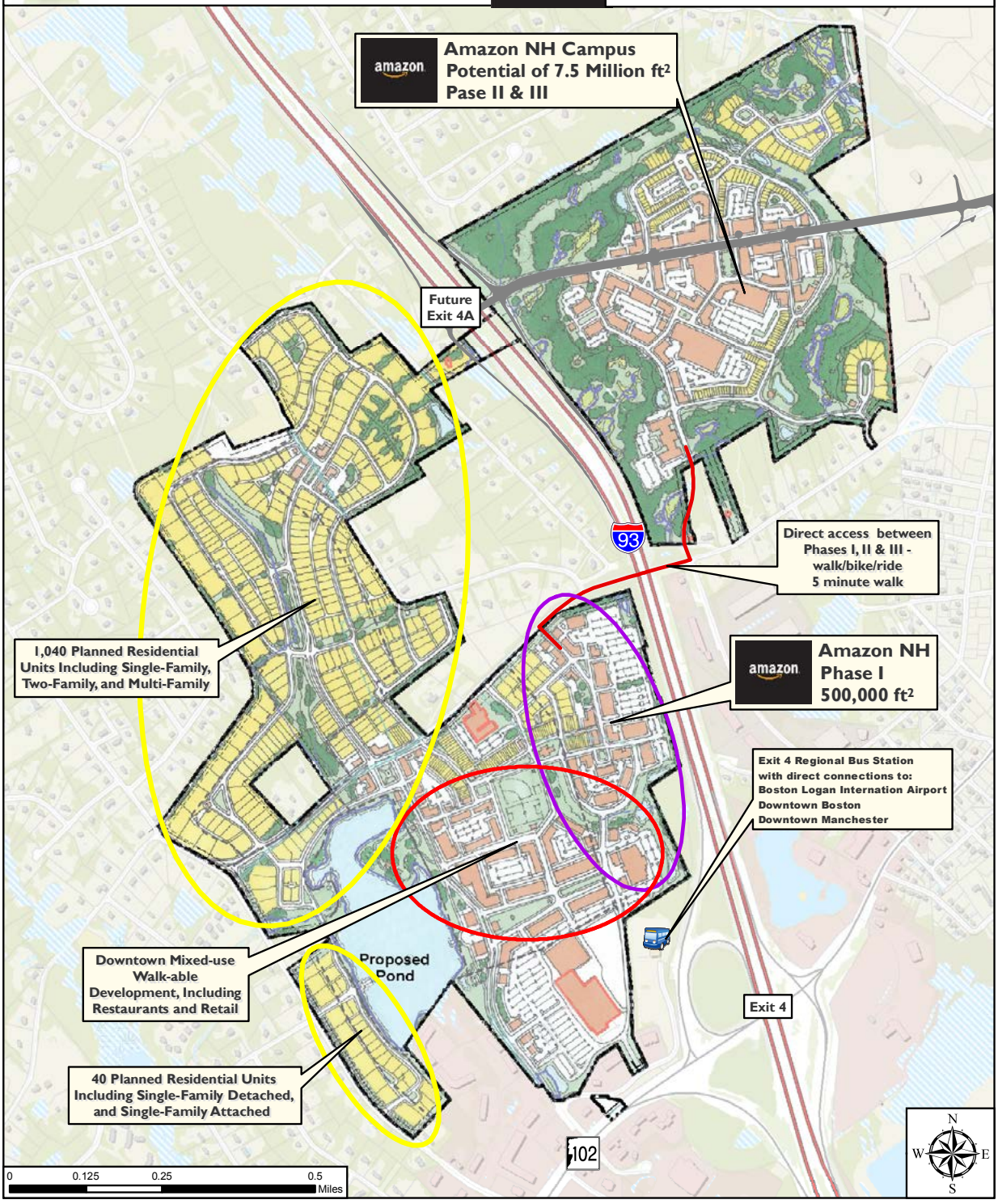
amazon


Londonderry, New Hampshire
Business is Good. Life is Better.
amazon
Amazon NH Campus
Population Within a 30 Mile Radius
Population within
30 Mile Radius
1.7 Million People
Massachusetts commuting
routes to NH Amazon site
New Hampshire
Massachusetts
Maine
New Hampshire
Total Population
By 2010 Census Block
Population < 200
Population 201 - 400
Population > 401
30 Mile Radius From Future
Amazon Site
Major Commuting Routes from
Massachusetts to NH Amazon site
Airports
Major Highways
Major State and US Routes
Minor State Routes
N
W
E
S


Londonderry, New Hampshire
Business is Good. Life is Better.
amazon
Manchester-Boston Regional Airport
Amazon NH Campus
Goffstown
Manchester
Auburn
Chester
Bedford
Manchester-Boston Regional Airport
Exit 5 Regional Bus Station
Amazon NH Campus Phase II & III
Fastest Route to Manchester-Boston Regional Airport
Future Exit 4A
Londonderry
Derry
Amazon NH Campus Phase I
Downtown Mixed-use Walk-able Development, Including Restaurants and Retail
Exit 4 Regional Bus Station
Merrimack
Litchfield
Windham
Boston
45 Minutes
Hudson
Salem
Nashua
Hollis
Pelham
0 1.25 2.5 5 Miles
N
W
E
S

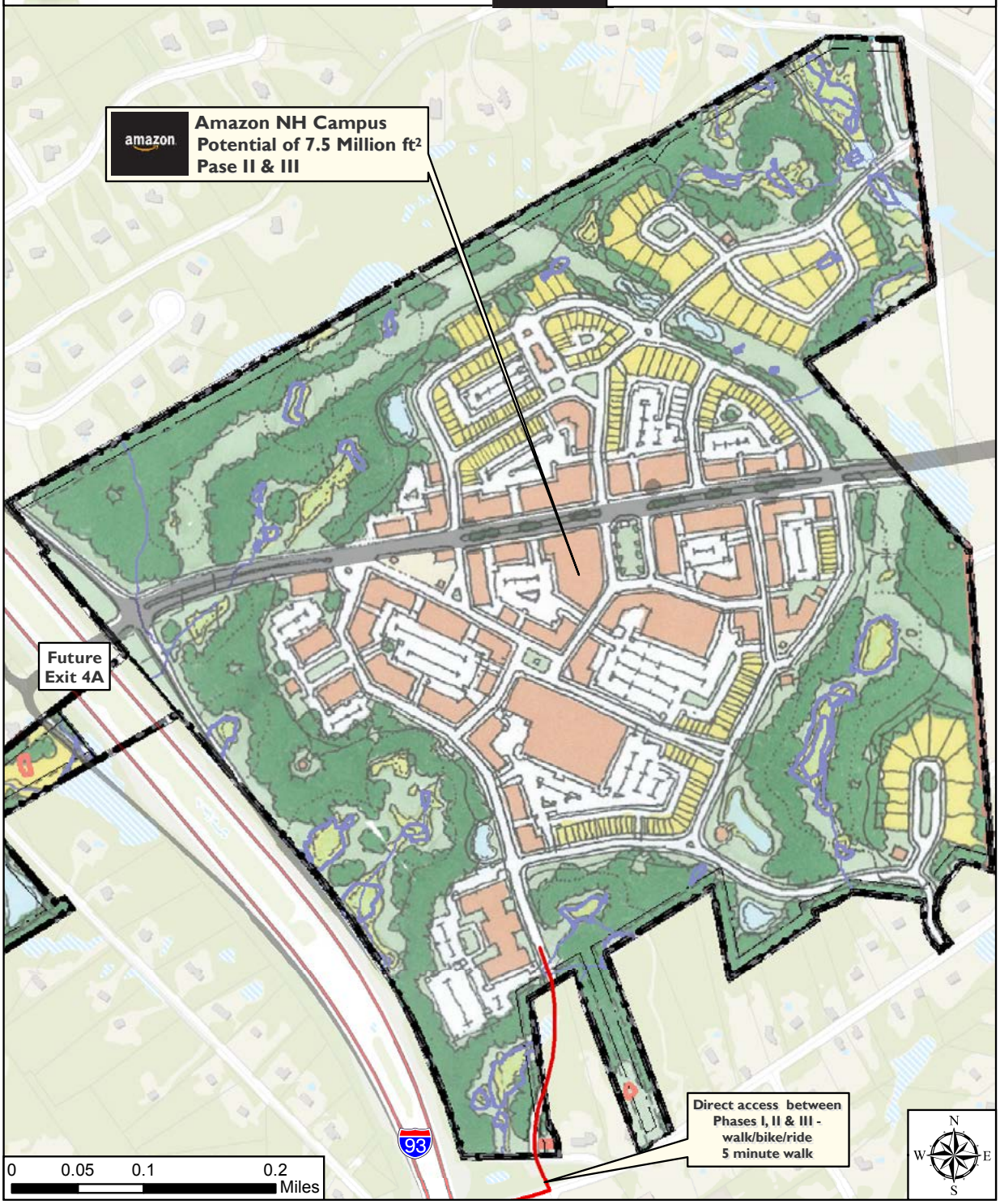
Londonderry, New Hampshire
Business is Good. Life is Better.

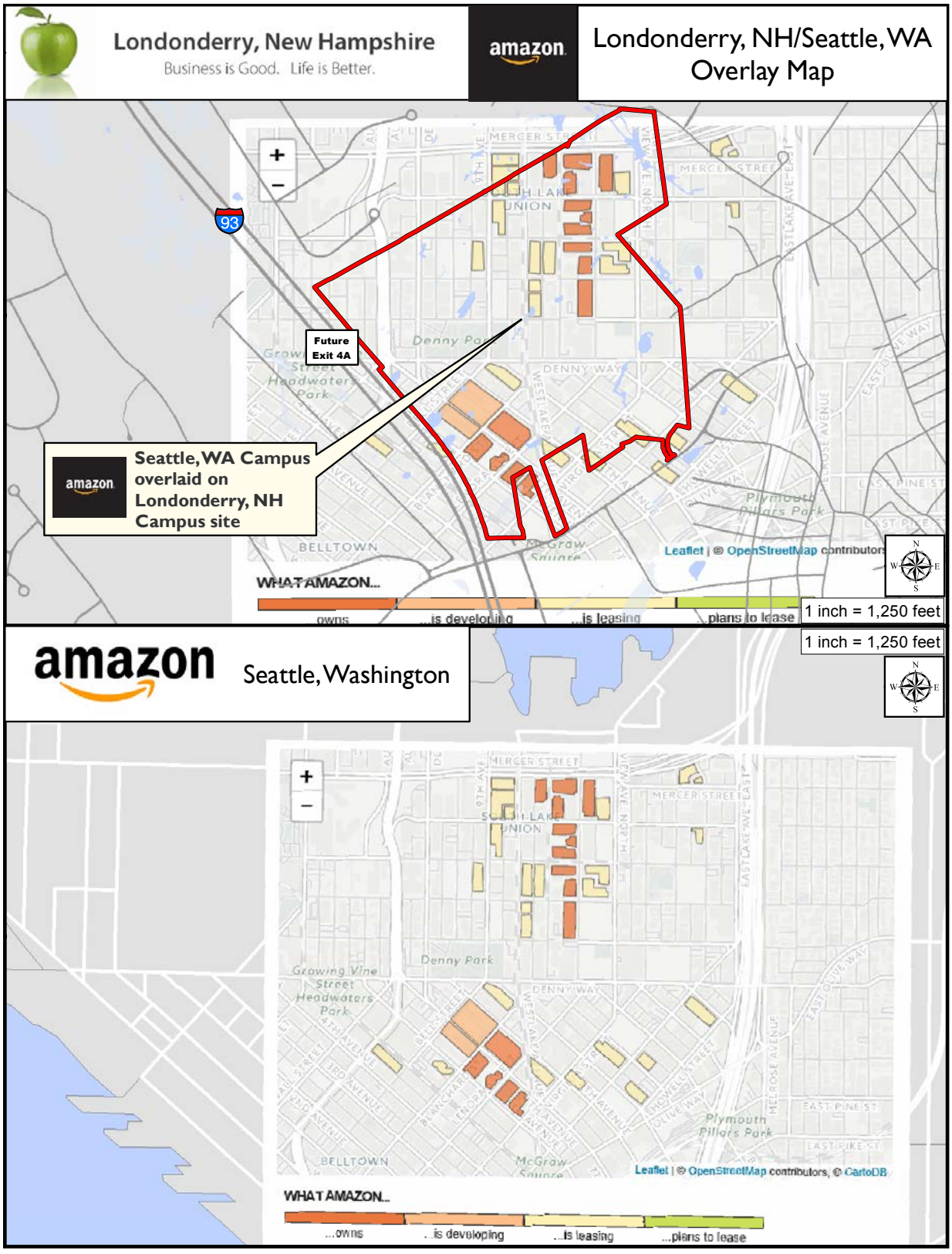
Amazon NH Campus at Woodmont Commons

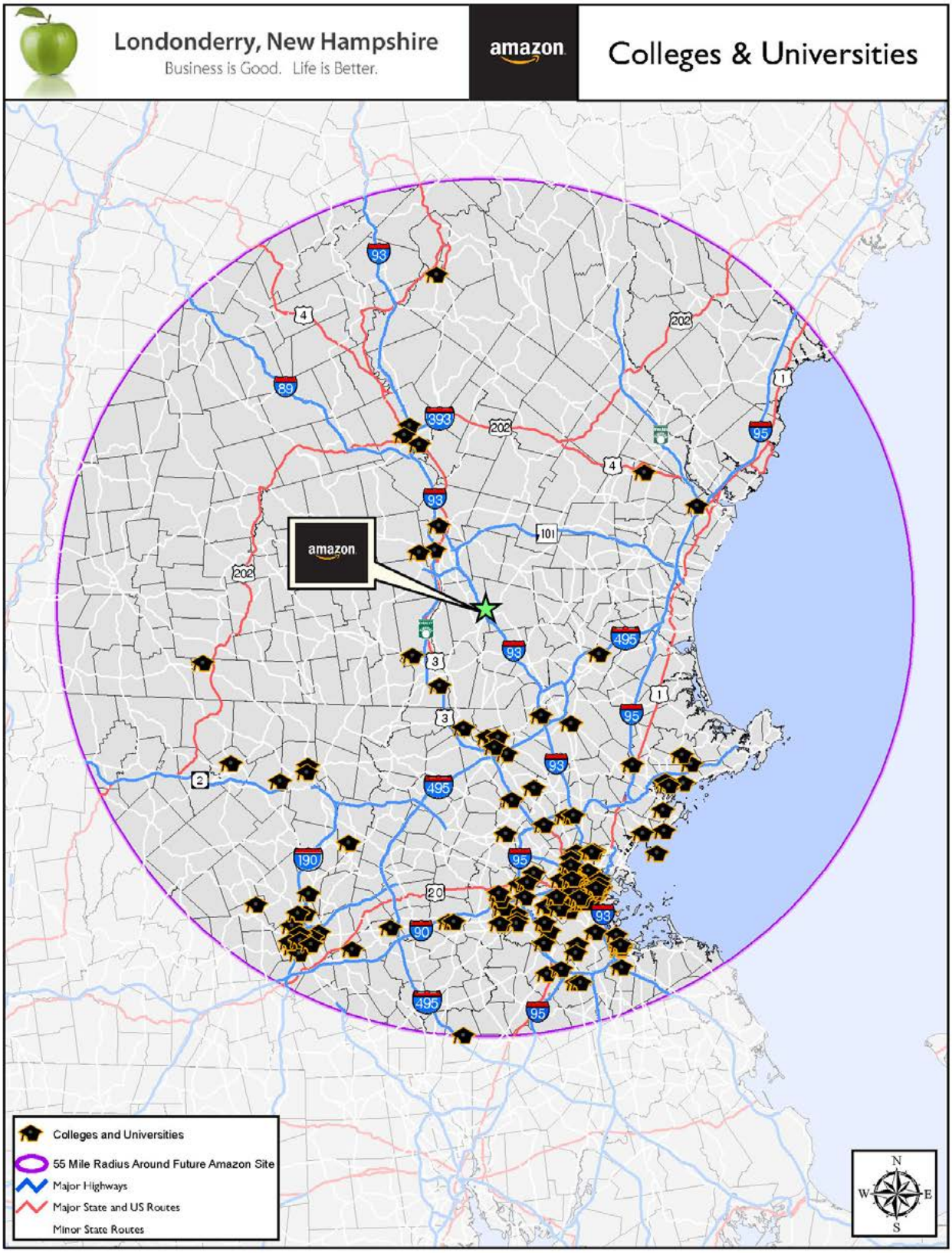


Londonderry, New Hampshire
Business is Good. Life is Better.

Amazon Campus Phase II & III




Londonderry, New Hampshire
Business is Good. Life is Better.
amazon
Londonderry, NH/Seattle, WA
Overlay Map
93
Future
Exit 4A
Seattle, WA Campus
overlaid on
Londonderry, NH
Campus site
Leaflet | © OpenStreetMap contributors
WHAT AMAZON...
...owns
...is developing
...is leasing
...plans to lease
1 inch = 1,250 feet
1 inch = 1,250 feet
amazon
Seattle, Washington
Leaflet | © OpenStreetMap contributors, © CartoDB
WHAT AMAZON...
...owns
...is developing
...is leasing
...plans to lease


Londonderry, New Hampshire
Business is Good. Life is Better.
amazon
Colleges & Universities
amazon
Colleges and Universities
55 Mile Radius Around Future Amazon Site
Major Highways
Major State and US Routes
Minor State Routes
N
W
E
S

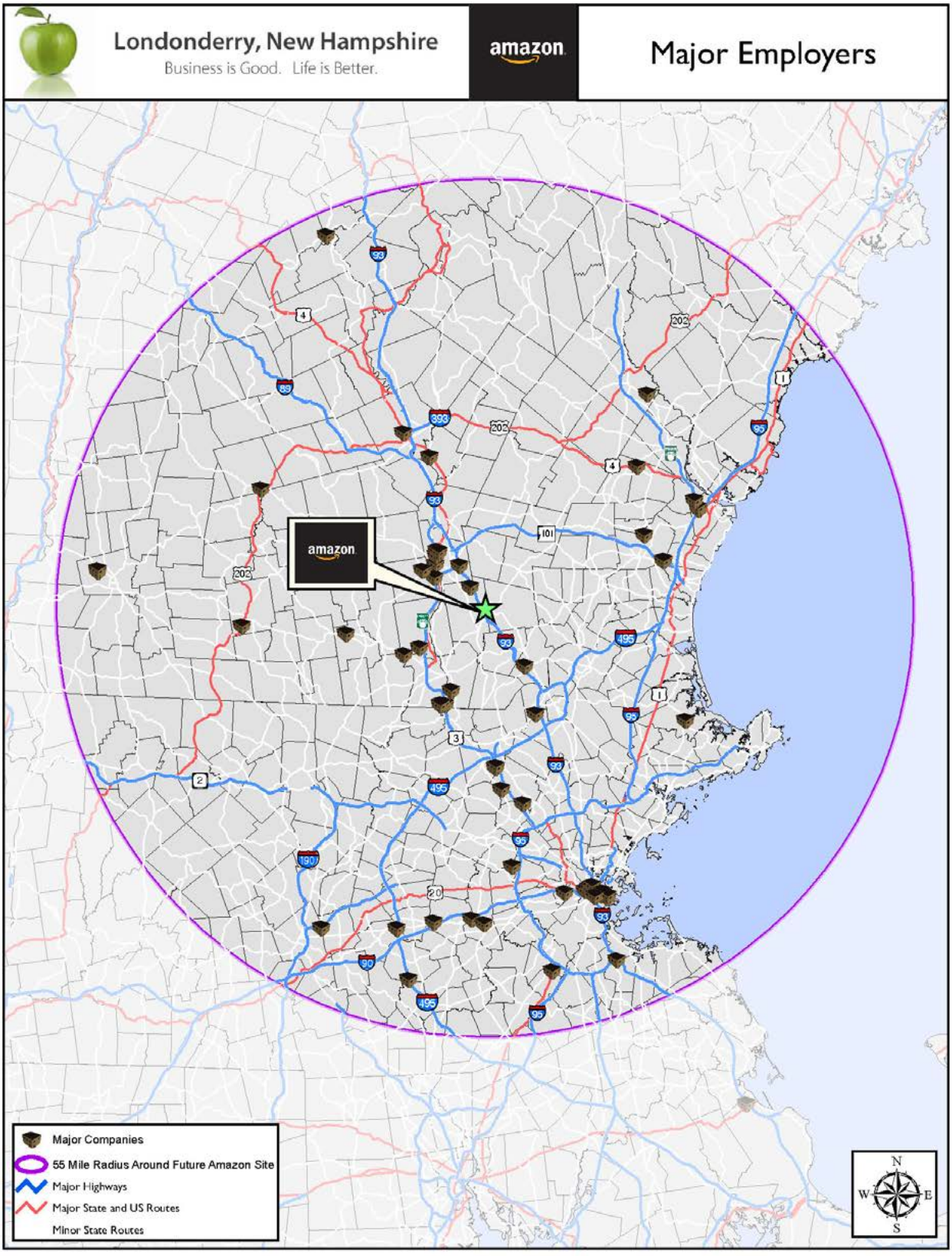
New Hampshire Amazon Campus



Post-secondary educational institutions within 55 miles

Educational Institution	City	Four-Year	Two-Year
Babson College	Wellesley	Yes	
Bay State College	Boston	Yes	
Benjamin Franklin Institute of Technology	Boston	Yes	
Bentley University	Boston	Yes	
Boston University	Boston	Yes	
Brandeis University	Waltham	Yes	
Bunker Hill Community College	Boston		Yes
Curry College	Milton	Yes	
Dean College	Franklin	Yes	
Eastern Nazarene College	Quincy	Yes	
Emerson College	Boston	Yes	
Emmanuel College	Boston	Yes	
Endicott College	Beverly	Yes	
Fisher College	Boston	Yes	
Fitchburg State University	Fitchburg	Yes	
Franklin W. Olin College of Engineering	Needham	Yes	
Gordon College	Wenham	Yes	
Granite State College	Concord	Yes	
Great Bay Community College	Portsmouth		Yes
Harvard University	Cambridge	Yes	
Hellenic College Holy Cross Greek Orthodox School of Theology	Brookline	Yes	
Hult International Business School	Boston	Yes	
Lakes Region Community College	Laconia		Yes
Lasell College	Auburndale	Yes	
Manchester Community College	Manchester		Yes
Massachusetts Bay Community College	Wellesley		Yes
Massachusetts Institute of Technology	Cambridge	Yes	
Merrimack College	North Andover	Yes	
Middlesex Community College	Bedford		Yes
Mount Ida College	Newton	Yes	
Nashua Community College	Nashua		Yes

Educational Institution	City	Four-Year	Two-Year
New England College	Henniker	Yes	
New England College of Business and Finance	Boston	Yes	
Newbury College	Brookline	Yes	
NH Technical Institute-Community College	Concord		Yes
North Shore Community College	Danvers		Yes
Northeastern University	Boston	Yes	
Northern Essex Community College	Haverhill		Yes
Pine Manor College	Chestnut Hill	Yes	
Quincy College	Quincy	Yes	
Regis College	Weston	Yes	
Rivier University	Nashua	Yes	
Roxbury Community College	Roxbury		Yes
Saint Anselm College	Manchester	Yes	
Salem State University	Salem	Yes	
Salter College	West Boylston	Yes	
Simmons College	Boston	Yes	
Southern New Hampshire University	Hooksett	Yes	
Suffolk University	Boston	Yes	
Tufts University	Medford	Yes	
University of Massachusetts	Lowell	Yes	
University of Massachusetts	Boston	Yes	
University of New Hampshire	Durham	Yes	
University of New Hampshire at Manchester	Manchester	Yes	
University of New Hampshire School of Law	Concord	Yes	
University of Phoenix - Massachusetts	Braintree	Yes	
Wellesley College	Wellesley	Yes	
Wentworth Institute of Technology	Boston	Yes	

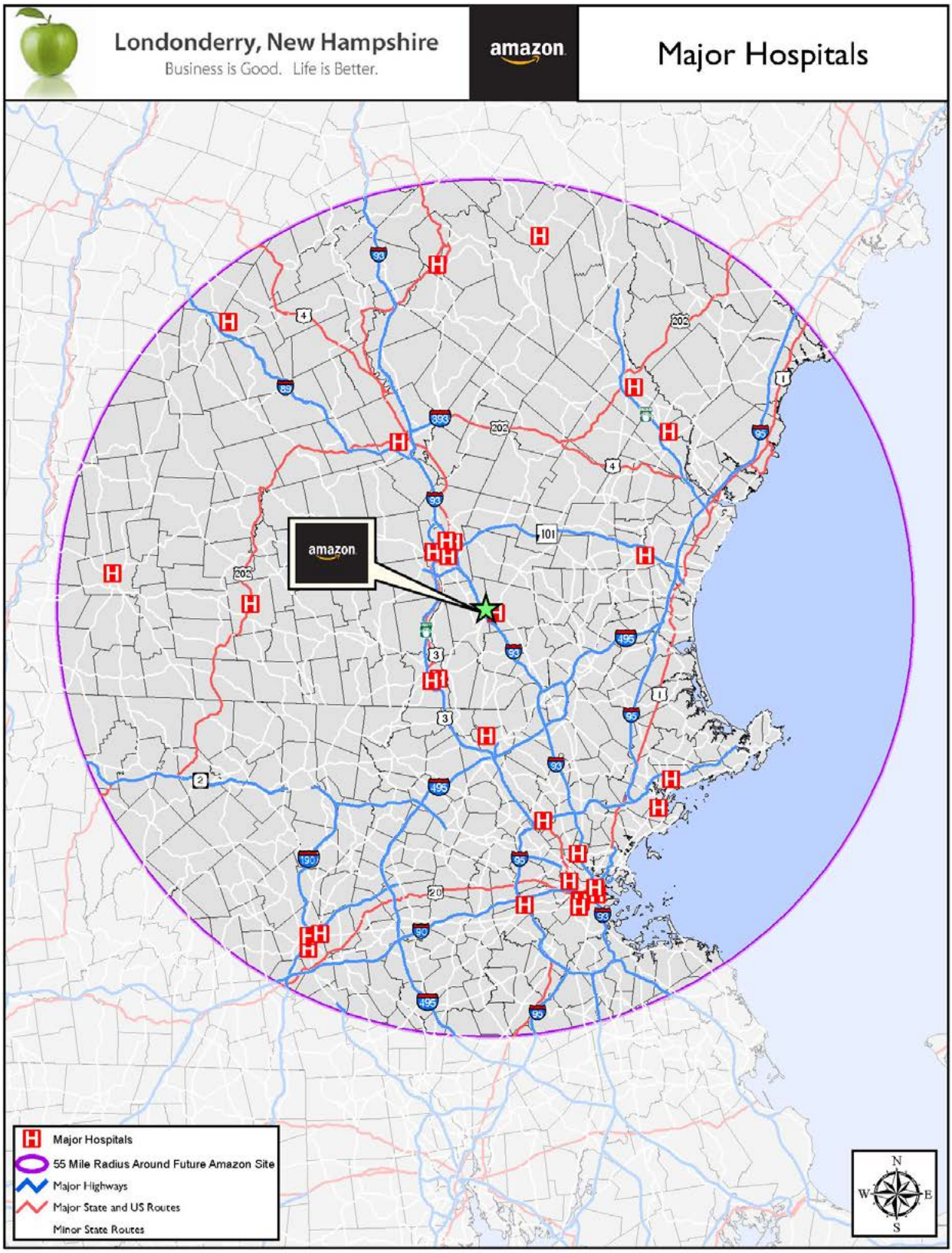

Londonderry, New Hampshire
Business is Good. Life is Better.
amazon
Major Employers
amazon
Major Companies
55 Mile Radius Around Future Amazon Site
Major Highways
Major State and US Routes
Minor State Routes
N
W
E
S

New Hampshire Amazon Campus

amazon

Major employers within 55 miles

Company	Address	City	Employees
Amazon.com	101 Main Street	Cambridge	NA
Biogen	225 Binney Street	Cambridge	NA
Dell Technologies	176 South Street	Hopkinton	NA
Fidelity Investments	245 Summer Street	Boston	NA
John Hancock	601 Congress Street	Boston	NA
Philips	3000 Minuteman Road	Andover	NA
The TJX Companies, Inc.	770 Cochituate Road	Framingham	11,471
Raytheon Co.	870 Winter Street	Waltham	11,000
Liberty Mutual Insurance Co.	175 Berleley Street	Boston	5,949
Fidelity Investments	One Spartan Way	Merrimack	5,700
Liberty Mutual Group	10 Corporate Way, Suite 100	Bedford	5,058
Genzyme, a Sanofi company	500 Kendall Street	Cambridge	5,000
BAE Systems	65 Spit Brook Road	Nashua	4,500
Comcast	5 Omni Way	Chelmsford	4,250
Santander US	75 State Street	Boston	3,896
PwC (PricewaterhouseCoopers LLP)	101 Seaport Blvd.	Boston	3,084
Bose Corp	The Mountain	Framingham	2,870
Analog Devices Inc.	1 Technology Way	Norwood	2,675
Novartis	181 Massachusetts Ave.	Cambridge	2,473
Deloitte	200 Berkeley Street	Boston	2,021
Associated Grocers of New England Inc.	11 Cooperative Way	Pembroke	1,500
New Balance Athletic Shoes Inc.	20 Guest Street	Boston	1,468
Vertex Pharmaceuticals	50 Northern Avenue	Boston	1,313
Freudenberg & Co.	450 Pleasant Street	Bristol	1,300
Kronos Inc.	297 Billerica Road	Chelmsford	1,279
Osram Sylvania Inc.	275 West Main Street	Hillsborough	1,212
Minebea Co. Ltd. (NH Ball Bearings)	175 Jaffrey Road	Peterborough	1,165
EBSCO Information Systems	10 Estes Street	Ipswich	1,112
General Electric	41 Farnsworth Street	Boston	1,000
SIG Sauer Inc.	72 Pease Boulevard	Newington	900
Velcro USA Inc.	95 Sundial Avenue	Manchester	800
GE Aviation	9 Industrial Park Drive	Hooksett	800
Lonza Biologics Inc.	101 International Drive	Portsmouth	772
Arabella Insurance Group	1100 Crown Colony Drive	Quincy	734
HubSpot	25 First Street	Cambridge	734
Hitchiner Manufacturing Co. Inc.	594 Elm Street	Milford	653
Oracle America Inc.	One Oracle Drive	Nashua	638
Safety Insurance	20 Custom House Street	Boston	630
Thermo Fisher Scientific	20 Post Road	Portsmouth	625
Burndy, LLC	47 E. Industrial Park Drive	Manchester	612
Lincoln National Corp.	One Granite Place	Concord	588
Lindt & Sprungli USA	One Fine Chocolate Place	Stratham	569
Albany International Corp.	216 Airport Drive	Rochester	500
Anthem Inc.	1155 Elm Street	Manchester	500
Harvey Building Products	30 Jack's Bridge Road	Londonderry	479
Hutchinson Sealing Systems Inc.	PO Box 169	Newfields	478
VF Corporation (The Timberland Co.)	200 Domain Drive	Stratham	477
Bottomline Technologies Inc.	325 Corporate Drive	Portsmouth	475
Goss International Americas Inc.	121 Technology Drive	Durham	450
MAQUET Getinge Group	5 Wentworth Drive	Hudson	450
Coca-Cola Bottling Co. of No N.E. Inc.	1 Executive Park Drive, Suite 330	Bedford	448
Oracle America Inc.	150 Dow Street	Manchester	430
Benchmark Electronics	100 Innovative Way	Nashua	429
Extreme Networks	9 Northeastern Boulevard	Salem	400


Londonderry, New Hampshire
Business is Good. Life is Better.
amazon
Major Hospitals
amazon
Major Hospitals
55 Mile Radius Around Future Amazon Site
Major Highways
Major State and US Routes
Minor State Routes
N
W
E
S

New Hampshire Amazon Campus

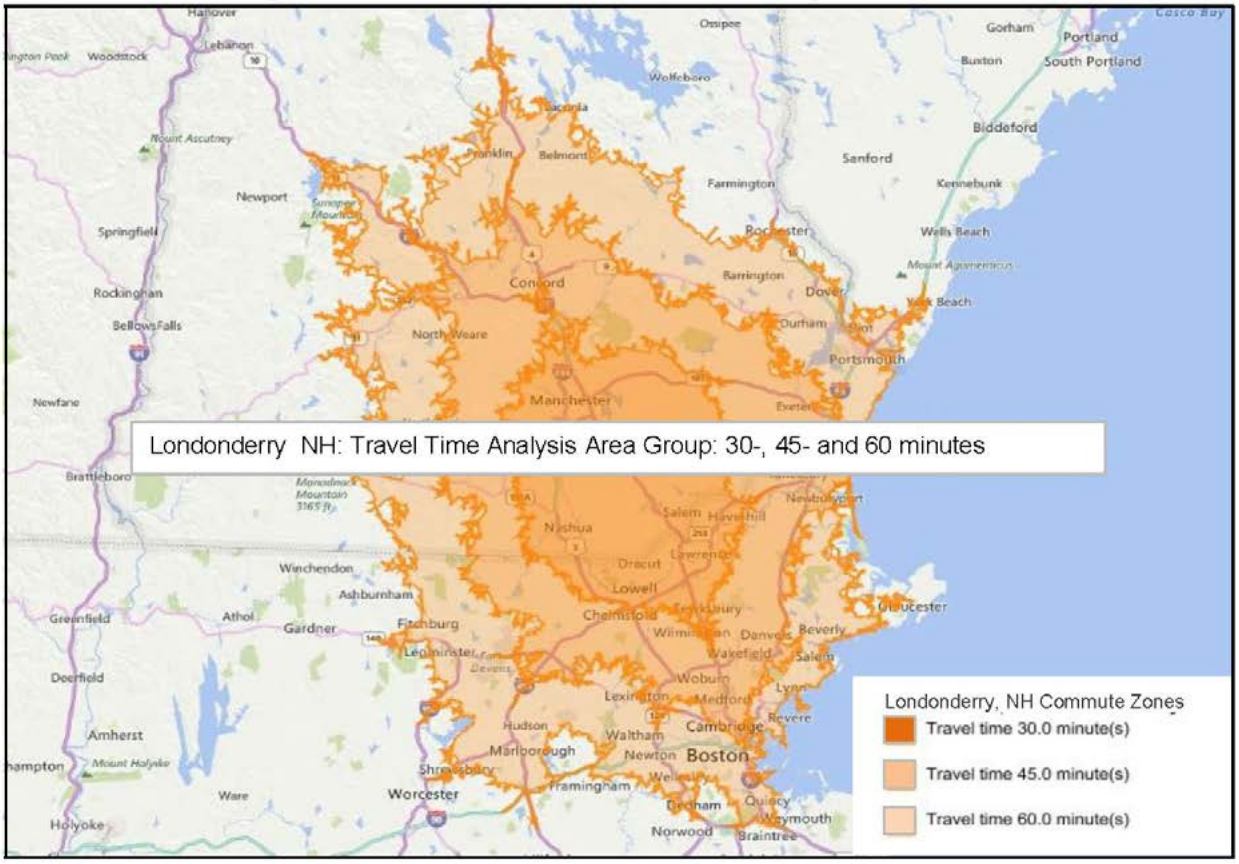


Major hospitals within 55 miles

Hospital	Location	# of Beds
*Beth Israel Deaconess Medical Center	Boston	669
Beverly Hospital & Addison Gilbert Hospital	Beverly	404
Boston Childrens Hospital	Boston	n/a
*Boston Medical Center	Boston	442
*Brigham and Women's Hospital	Boston	763
Catholic Medical Center	Manchester	251
Cheshire Medical Center	Keene	124
Concord Hospital	Concord	206
Dana-Faber Cancer Institute	Boston	30
Dartmouth Hitchcock- Manchester	Manchester	n/a
Elliot Hospital	Manchester	236
*Exeter Hospital	Exeter	99
Frisbie Memorial Hospital	Rochester	84
*Lahey Hospital & Medical Center	Burlington	345
Lakes Region General Hospital	Laconia	96
Lawrence Memorial Hospital	Medford	267
Lowell General Hospital	Lowell	396
*Massachusetts General Hospital	Boston	1011
Monadnock Community Hospital	Peterborough	n/a
Mount Auburn Hospital	Cambridge	190
Newton-Wellesley Hospital	Newton	258
North Shore Medical Center	Salem	399
Parkland Medical Center	Derry	82
Portsmouth Regional Hospital	Portsmouth	158
Southern NH Medical Center	Nashua	169
*St. Joseph Hospital	Nashua	208
*Tufts Medical Center	Boston	382
VA Boston	Boston	n/a
Veterans Affairs Medical Center	Manchester	n/a
Wentworth Douglass Hospital	Dover	112

*KEY
Included in the US News & World Report 2017-18 Best Hospital Rankings

Londonderry NH Commute Zone Map

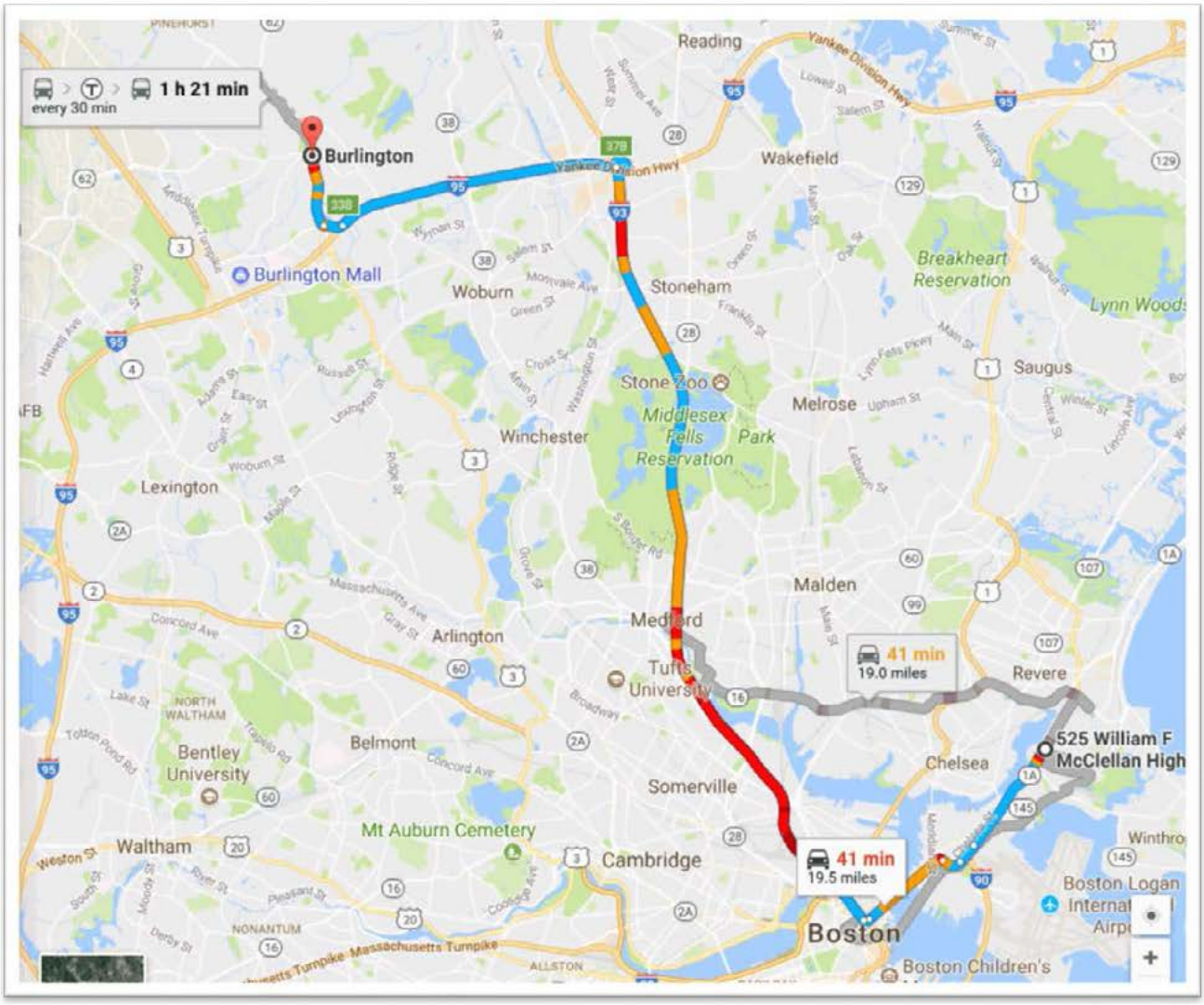


The map above demonstrates the distance traveled within 30, 45, and 60 minutes of the selected site. As an employer of choice, Amazon would claim a top-tier market position and would be able to access the population and labor resources within the 60-minute commute zone, which extends north of Concord and encompasses the city of Boston to the south.

Commuting Time Comparison

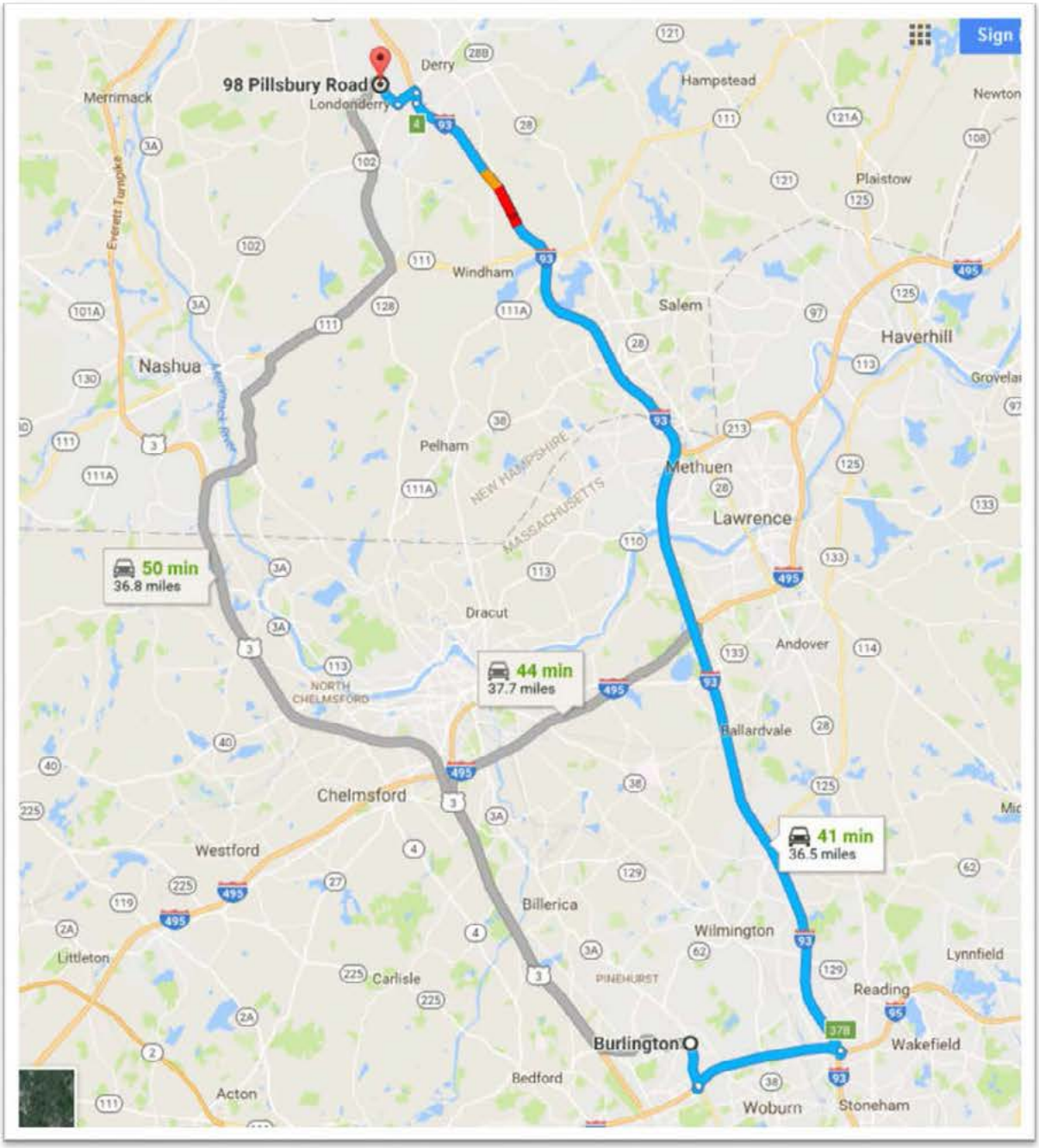
Southbound: During peak commuting hours, a person living in Burlington, Mass. would **drive 19 miles in 41 minutes** to the Suffolk Downs, Boston, or have a 1hour, 20 minute commute by mass transit.

Red indicates heavy traffic; blue is light traffic.



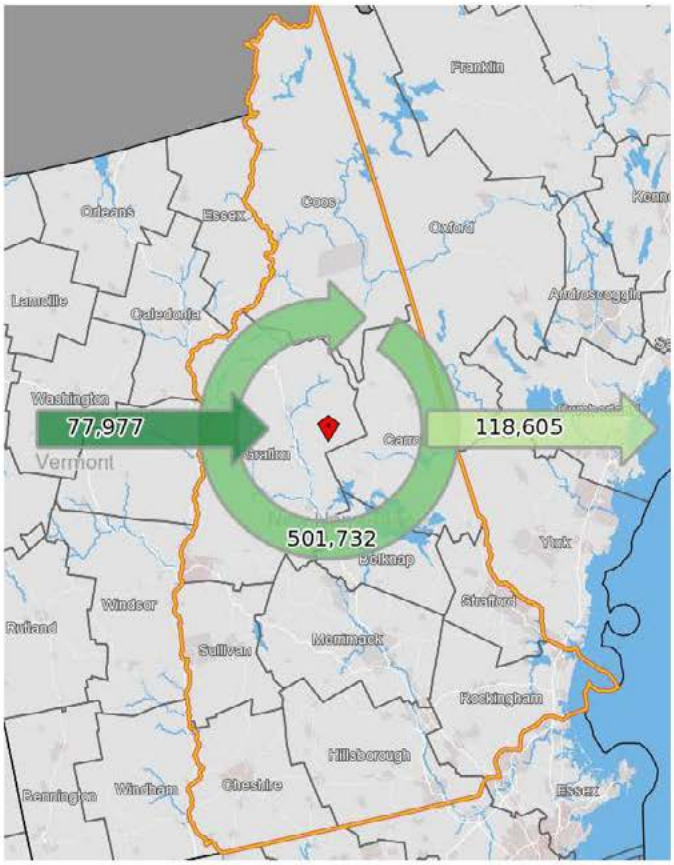
Northbound: During peak commuting hours, a person living in Burlington, Mass., would **drive 41 miles in only 36 minutes** to Amazon Headquarters in Londonderry, NH.

Red indicates heavy traffic and areas of construction, which will be completed in the next two years. Blue indicates light traffic.



Commuting Times Comparison: Page 2

New Hampshire Commuting Patterns to Primary Jobs*



Commuting **into** NH for Work		Commuting **out** of NH for Work	
New Hampshire	501,732	New Hampshire	501,732
** Massachusetts	38,796	** Massachusetts	93,588
Maine	18,135	Vermont	11,088
Vermont	15,690	Maine	7,312
All Other Locations	5,356	All Other Locations	6,617

** Most people are commuting in and out of Boston metro market

* *Primary Jobs*: Public and private-sector jobs, one job per worker. A primary job is the highest paying job for an individual worker.

IV.

PRODUCT DESCRIPTION:

DEMOGRAPHICS

amazon

Londonderry NH Demographic Snapshot - Growth

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
Population						
2022 Projection	937,527		2,088,081		4,380,683	
2017 Estimate	911,677		2,016,610		4,221,765	
2010 Census	876,967		1,917,427		3,992,909	
2000 Census	840,142		1,839,329		3,831,361	
Growth 2017 - 2022		2.84%		3.54%		3.76%
Growth 2010 - 2017		3.96%		5.17%		5.73%
Growth 2000 - 2010		4.38%		4.25%		4.22%
Households						
2022 Projection	356,396		811,592		1,726,432	
2017 Estimate	345,184		780,950		1,656,811	
2010 Census	329,452		737,413		1,556,880	
2000 Census	310,558		692,428		1,477,882	
Growth 2017 - 2022		3.25%		3.92%		4.20%
Growth 2010 - 2017		4.78%		5.90%		6.42%
Growth 2000 - 2010		6.08%		6.50%		5.35%
Family Households						
2022 Projection	239,675		533,782		1,056,200	
2017 Estimate	232,335		514,213		1,015,243	
2010 Census	222,067		486,596		957,181	
2000 Census	213,932		469,652		930,355	
Growth 2017 - 2022		3.16%		3.81%		4.03%
Growth 2010 - 2017		4.62%		5.68%		6.07%
Growth 2000 - 2010		3.80%		3.61%		2.88%

Londonderry NH Demographic Snapshot - Diversity

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Population by Single-Classification Race	**911,677**		**2,016,610**		**4,221,765**	
White Alone	715,659	78.50%	1,641,933	81.42%	3,205,840	75.94%
Black or African American Alone	34,863	3.82%	75,969	3.77%	288,818	6.84%
Amer. Indian and Alaska Native Alone	3,068	0.34%	5,066	0.25%	11,844	0.28%
Asian Alone	61,370	6.73%	147,315	7.31%	349,445	8.28%
Native Hawaiian and Other Pac. Isl. Alone	396	0.04%	677	0.03%	1,696	0.04%
Some Other Race Alone	69,105	7.58%	92,506	4.59%	232,841	5.52%
Two or More Races	27,216	2.99%	53,143	2.64%	131,282	3.11%
2017 Est. Population by Hispanic or Latino Origin	**911,677**		**2,016,610**		**4,221,765**	
Not Hispanic or Latino	763,319	83.73%	1,812,700	89.89%	3,711,591	87.92%
Hispanic or Latino	148,358	16.27%	203,910	10.11%	510,174	12.08%
Mexican	8,841	5.96%	15,603	7.65%	38,967	7.64%
Puerto Rican	55,616	37.49%	67,510	33.11%	144,228	28.27%
Cuban	2,023	1.36%	4,017	1.97%	10,150	1.99%
All Other Hispanic or Latino	81,878	55.19%	116,779	57.27%	316,828	62.10%
2017 Est. Hisp. or Latino Pop by Single-Class. Race	**148,358**		**203,910**		**510,174**	
White Alone	59,070	39.82%	89,900	44.09%	223,775	43.86%
Black or African American Alone	9,018	6.08%	11,444	5.61%	33,735	6.61%
American Indian and Alaska Native Alone	1,778	1.20%	2,461	1.21%	6,005	1.18%
Asian Alone	598	0.40%	916	0.45%	2,090	0.41%
Native Hawaiian and Other Pacific Islander Alone	174	0.12%	234	0.11%	541	0.11%
Some Other Race Alone	65,648	44.25%	82,408	40.41%	202,879	39.77%
Two or More Races	12,072	8.14%	16,547	8.11%	41,148	8.07%
2017 Est. Pop by Race, Asian Alone, by Category	**61,370**		**147,315**		**349,445**	
Chinese, except Taiwanese	8,060	13.13%	40,414	27.43%	126,334	36.15%
Filipino	1,840	3.00%	3,859	2.62%	9,187	2.63%
Japanese	721	1.17%	2,546	1.73%	9,138	2.61%
Asian Indian	12,013	19.57%	34,804	23.63%	68,121	19.49%
Korean	3,415	5.56%	9,324	6.33%	25,274	7.23%
Vietnamese	7,270	11.85%	13,667	9.28%	40,889	11.70%
Cambodian	19,237	31.35%	21,230	14.41%	28,478	8.15%
Hmong	81	0.13%	125	0.08%	427	0.12%
Laotian	2,293	3.74%	3,111	2.11%	4,731	1.35%
Thai	330	0.54%	1,142	0.78%	2,817	0.81%
All Other Asian Races Including 2+ Category	6,111	9.96%	17,094	11.60%	34,050	9.74%

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Population by Ancestry	**911,677**		**2,016,610**		**4,221,765**	
Arab	7,374	0.81%	16,411	0.81%	38,879	0.92%
Czech	833	0.09%	2,361	0.12%	5,202	0.12%
Danish	943	0.10%	2,520	0.12%	4,882	0.12%
Dutch	2,569	0.28%	6,925	0.34%	15,909	0.38%
English	54,313	5.96%	138,970	6.89%	263,473	6.24%
French (except Basque)	77,976	8.55%	124,815	6.19%	194,451	4.61%
French Canadian	53,270	5.84%	88,130	4.37%	135,177	3.20%
German	29,637	3.25%	72,115	3.58%	149,827	3.55%
Greek	14,656	1.61%	29,033	1.44%	52,825	1.25%
Hungarian	1,194	0.13%	2,995	0.15%	7,588	0.18%
Irish	124,958	13.71%	316,307	15.69%	611,703	14.49%
Italian	81,692	8.96%	232,147	11.51%	429,647	10.18%
Lithuanian	2,904	0.32%	6,605	0.33%	13,255	0.31%
United States or American	28,861	3.17%	70,130	3.48%	146,045	3.46%
Norwegian	2,477	0.27%	6,831	0.34%	13,687	0.32%
Polish	21,832	2.39%	47,934	2.38%	94,657	2.24%
Portuguese	15,838	1.74%	34,333	1.70%	60,251	1.43%
Russian	4,322	0.47%	16,399	0.81%	54,289	1.29%
Scottish	11,761	1.29%	30,469	1.51%	57,447	1.36%
Scotch-Irish	3,868	0.42%	10,490	0.52%	20,443	0.48%
Slovak	390	0.04%	1,029	0.05%	2,349	0.06%
Subsaharan African	7,767	0.85%	15,857	0.79%	59,186	1.40%
Swedish	5,873	0.64%	17,124	0.85%	33,364	0.79%
Swiss	860	0.09%	2,364	0.12%	5,264	0.12%
Ukrainian	974	0.11%	3,750	0.19%	9,614	0.23%
Welsh	1,763	0.19%	4,390	0.22%	9,006	0.21%
West Indian (except Hisp. groups)	4,491	0.49%	17,852	0.89%	67,147	1.59%
Other ancestries	249,174	27.33%	480,558	23.83%	1,222,511	28.96%
Ancestry Unclassified	99,106	10.87%	217,766	10.80%	443,687	10.51%
2017 Est. Pop Age 5+ by Language Spoken At Home	**859,087**		**1,907,871**		**3,996,252**	
Speak Only English at Home	658,315	76.63%	1,528,396	80.11%	3,042,778	76.14%
Speak Asian/Pac. Isl. Lang. at Home	33,759	3.93%	79,671	4.18%	204,364	5.11%
Speak IndoEuropean Language at Home	50,897	5.92%	137,703	7.22%	329,965	8.26%
Speak Spanish at Home	106,488	12.40%	140,709	7.38%	360,777	9.03%
Speak Other Language at Home	9,628	1.12%	21,392	1.12%	58,368	1.46%

Londonderry NH Demographic Snapshot - Age/Gender

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Population by Sex	**911,677**		**2,016,610**		**4,221,765**	
Male	448,186	49.16%	989,637	49.07%	2,059,492	48.78%
Female	463,491	50.84%	1,026,973	50.93%	2,162,273	51.22%
2017 Est. Population by Age	**911,677**		**2,016,610**		**4,221,765**	
Age 0 - 4	52,590	5.77%	108,739	5.39%	225,513	5.34%
Age 5 - 9	54,177	5.94%	112,097	5.56%	229,138	5.43%
Age 10 - 14	56,692	6.22%	119,567	5.93%	235,231	5.57%
Age 15 - 17	36,637	4.02%	77,599	3.85%	152,283	3.61%
Age 18 - 20	38,433	4.22%	79,454	3.94%	202,715	4.80%
Age 21 - 24	48,267	5.29%	101,819	5.05%	236,374	5.60%
Age 25 - 34	118,515	13.00%	268,512	13.32%	627,097	14.85%
Age 35 - 44	117,775	12.92%	258,448	12.82%	541,523	12.83%
Age 45 - 54	133,501	14.64%	299,611	14.86%	584,921	13.85%
Age 55 - 64	124,964	13.71%	283,681	14.07%	557,343	13.20%
Age 65 - 74	77,474	8.50%	179,794	8.92%	362,860	8.59%
Age 75 - 84	35,671	3.91%	86,160	4.27%	178,134	4.22%
Age 85 and over	16,981	1.86%	41,130	2.04%	88,632	2.10%
Age 16 and over	736,201	80.75%	1,650,767	81.86%	3,482,106	82.48%
Age 18 and over	711,581	78.05%	1,598,608	79.27%	3,379,600	80.05%
Age 21 and over	673,148	73.84%	1,519,154	75.33%	3,176,885	75.25%
Age 65 and over	130,126	14.27%	307,084	15.23%	629,626	14.91%
2017 Est. Median Age	**39.3**		**40.4**		**38.7**	
2017 Est. Average Age	**39.4**		**40.3**		**39.7**	
2017 Est. Male Population by Age	**448,186**		**989,637**		**2,059,492**	
Age 0 - 4	26,872	6.00%	55,486	5.61%	115,148	5.59%
Age 5 - 9	27,661	6.17%	57,178	5.78%	116,889	5.68%
Age 10 - 14	28,935	6.46%	61,069	6.17%	120,086	5.83%
Age 15 - 17	18,733	4.18%	39,785	4.02%	77,491	3.76%
Age 18 - 20	19,964	4.45%	41,199	4.16%	100,322	4.87%
Age 21 - 24	24,912	5.56%	52,378	5.29%	119,427	5.80%
Age 25 - 34	59,392	13.25%	135,027	13.64%	314,268	15.26%
Age 35 - 44	58,046	12.95%	127,877	12.92%	267,928	13.01%
Age 45 - 54	65,668	14.65%	147,288	14.88%	286,745	13.92%
Age 55 - 64	61,089	13.63%	138,009	13.95%	268,789	13.05%
Age 65 - 74	36,438	8.13%	84,384	8.53%	168,257	8.17%
Age 75 - 84	15,057	3.36%	36,590	3.70%	75,261	3.65%
Age 85 and over	5,420	1.21%	13,369	1.35%	28,883	1.40%
2017 Est. Median Age, Male	**38.0**		**39.1**		**37.5**	
2017 Est. Average Age, Male	**38.3**		**39.2**		**38.6**	

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Female Population by Age	**463,491**		**1,026,973**		**2,162,273**	
Age 0 - 4	25,718	5.55%	53,253	5.19%	110,365	5.10%
Age 5 - 9	26,516	5.72%	54,919	5.35%	112,249	5.19%
Age 10 - 14	27,756	5.99%	58,498	5.70%	115,146	5.33%
Age 15 - 17	17,904	3.86%	37,814	3.68%	74,793	3.46%
Age 18 - 20	18,470	3.98%	38,256	3.73%	102,393	4.74%
Age 21 - 24	23,355	5.04%	49,441	4.81%	116,947	5.41%
Age 25 - 34	59,123	12.76%	133,485	13.00%	312,829	14.47%
Age 35 - 44	59,729	12.89%	130,571	12.71%	273,595	12.65%
Age 45 - 54	67,833	14.64%	152,323	14.83%	298,176	13.79%
Age 55 - 64	63,874	13.78%	145,671	14.18%	288,554	13.34%
Age 65 - 74	41,037	8.85%	95,410	9.29%	194,604	9.00%
Age 75 - 84	20,614	4.45%	49,570	4.83%	102,873	4.76%
Age 85 and over	11,561	2.49%	27,761	2.70%	59,750	2.76%
2017 Est. Median Age, Female	**40.5**		**41.7**		**40.0**	
2017 Est. Average Age, Female	**40.4**		**41.3**		**40.7**	

Londonderry NH Demographic Snapshot
Educational Attainment

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Pop Age 25+ by Edu. Attainment	**624,881**		**1,417,335**		**2,940,511**	
Less than 9th grade	35,263	5.64%	58,365	4.12%	139,343	4.74%
Some High School, no diploma	38,462	6.16%	68,298	4.82%	147,829	5.03%
High School Graduate (or GED)	181,568	29.06%	364,769	25.74%	698,626	23.76%
Some College, no degree	114,199	18.28%	235,321	16.60%	450,391	15.32%
Associate Degree	56,674	9.07%	118,584	8.37%	210,893	7.17%
Bachelor's Degree	126,757	20.29%	335,385	23.66%	713,394	24.26%
Master's Degree	56,302	9.01%	175,324	12.37%	400,169	13.61%
Professional School Degree	8,617	1.38%	32,146	2.27%	93,024	3.16%
Doctorate Degree	7,039	1.13%	29,142	2.06%	86,842	2.95%
2017 Est. Pop Age 25+ by Edu. Attain., Hisp./Lat.	**82,375**		**115,340**		**293,663**	
No High School Diploma	26,933	32.70%	34,581	29.98%	93,819	31.95%
High School Graduate	26,344	31.98%	34,475	29.89%	86,021	29.29%
Some College or Associate's Degree	19,707	23.92%	26,495	22.97%	59,940	20.41%
Bachelor's Degree or Higher	9,392	11.40%	19,789	17.16%	53,882	18.35%

Amazon NH Campus Region K-12	
Type	**Total # of Schools**
Elementary School	885
Traditional	859
Charter/Magnet	26
Middle Schools	363
Traditional	340
Charter/Magnet	23
High Schools	279
Traditional	259
Charter/Magnet	20
Private Schools	376

Includes Rockingham, Hillsboro Counties (NH);
Norfolk, Plymouth, Suffolk, Middlesex & Essex Counties (MA)

Fortifying STEM Education K-12

The State of New Hampshire has initiatives to foster the development and modernization of Science, Technology, Engineering, and Math Education (STEM) education.

- The Office of STEM Education, within the state's Department of Education, coordinates efforts across multiple divisions to support the modernization of STEM education, with particular emphasis on broadening participation in Computer Science, Technology, and Engineering. Elements of this include: credentialing, instructional support, academic standards and student assessment. The STEM Office also works with external groups including the Governor's STEM Task Force, institutes of higher education (IHEs), and business and industry partners.
- In April 2014, Governor Maggie Hassan issued an executive order creating the state's first K-12 Task Force on STEM Education. The Task Force brought together a group of stakeholders representing education, business, policy makers, and K-12 parents with the goal of providing ideas and plans to modernize STEM education in schools and to help students prepare for the many STEM career opportunities in the state. Eight core recommendations were presented in the final task force report to the governor in January 2015 entitled *Pathways to STEM Excellence: Inspiring Students, Empowering Teachers, and Raising Standards.* Governor Hassan continued the task force through an executive order on July 15, 2015, in order to implement the recommendations from the final report.
- There are **12 schools in Hillsborough and Rockingham counties known for their excellence is STEM education**, including the Academy for Science & Design (Nashua); Phillips Exeter Academy (Exeter); The Derryfield School (Manchester); Hollis-Brookline High School (Hollis); Souhegan Cooperative High School (Amherst), and Bedford High School (Bedford).

The State of Massachusetts also has a strong commitment to STEM educational initiatives.

- The Massachusetts STEM Advisory Council, led by U.S. Rep. Joseph P. Kennedy III; Lt. Governor Karyn Polito and Jeffrey Leiden, M.D., Ph.D. chairman, president and CEO of Vertex, identified four priorities to advance STEM education: Developing more early college career pathways; broadening access to high quality computer science and engineering education; strengthening regional STEM networks, and expanding work-based learning opportunities in STEM fields.
- The advisory council maintains that building a stronger network of employers offering career exploration and career immersion experiences to high school students, including job shadowing and paid internships, can create a strong STEM workforce. An expanded initiative to connect high school students STEM internships across the state was developed, which has resulted in more than 250 STEM businesses from every region hosting close to 1,000 high school interns a year.
- Since 2004, the state's regional STEM networks, often hosted by institutions of higher education, serve as hubs for connecting educators, community leaders and industry partners to further excite and energize students about opportunities in STEM subjects. These networks are among the longest standing STEM networks in the country.
- **According to U.S. News & World Report, 10 high schools in the greater Boston metro area ranked in the top 100 in the country for STEM curricula.**

Londonderry NH Demographic Snapshot
Household Income

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Households by HH Income	**345,184**		**780,950**		**1,656,811**	
Income < $15,000	30,953	8.97%	61,687	7.90%	165,558	9.99%
Income $15,000 - $24,999	28,005	8.11%	54,799	7.02%	125,141	7.55%
Income $25,000 - $34,999	26,875	7.79%	52,315	6.70%	112,595	6.80%
Income $35,000 - $49,999	37,635	10.90%	75,598	9.68%	158,088	9.54%
Income $50,000 - $74,999	56,400	16.34%	118,819	15.21%	246,789	14.90%
Income $75,000 - $99,999	45,391	13.15%	99,851	12.79%	202,287	12.21%
Income $100,000 - $124,999	35,412	10.26%	83,871	10.74%	166,412	10.04%
Income $125,000 - $149,999	25,785	7.47%	64,676	8.28%	126,531	7.64%
Income $150,000 - $199,999	29,588	8.57%	78,727	10.08%	151,803	9.16%
Income $200,000 - $249,999	12,797	3.71%	36,344	4.65%	72,355	4.37%
Income $250,000 - $499,999	12,013	3.48%	38,335	4.91%	84,652	5.11%
Income $500,000+	4,331	1.25%	15,927	2.04%	44,599	2.69%
2017 Est. Average Household Income	**$95,198**		**$108,775**		**$108,741**	
2017 Est. Median Household Income	**$71,775**		**$81,824**		**$77,501**	
2017 Median HH Inc. by Single-Class. Race or Eth.						
White Alone	$76,031		$85,569		$84,045	
Black or African American Alone	$48,148		$50,673		$44,736	
American Indian and Alaska Native Alone	$40,455		$45,747		$45,379	
Asian Alone	$83,777		$93,630		$83,394	
Native Hawaiian and Other Pacific Islander Alone	$65,169		$55,987		$54,348	
Some Other Race Alone	$37,642		$39,615		$42,035	
Two or More Races	$48,569		$58,416		$54,675	
Hispanic or Latino	$39,913		$44,685		$44,341	
Not Hispanic or Latino	$77,729		$85,659		$81,901	

Londonderry NH Demographic Snapshot - Households

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Households by Household Type	**345,184**		**780,950**		**1,656,811**	
Family Households	232,335	67.31%	514,213	65.84%	1,015,243	61.28%
Nonfamily Households	112,849	32.69%	266,737	34.16%	641,568	38.72%
2017 Est. Group Quarters Population	**18,774**		**39,412**		**161,399**	
2017 Est. Family HH Type by Presence of Own Child.	**232,335**		**514,213**		**1,015,243**	
Married-Couple Family, own children	74,711	32.16%	174,136	33.86%	328,690	32.38%
Married-Couple Family, no own children	93,828	40.38%	220,418	42.87%	425,582	41.92%
Male Householder, own children	8,655	3.73%	14,824	2.88%	28,477	2.80%
Male Householder, no own children	8,872	3.82%	18,229	3.55%	38,924	3.83%
Female Householder, own children	27,341	11.77%	46,752	9.09%	104,866	10.33%
Female Householder, no own children	18,928	8.15%	39,854	7.75%	88,704	8.74%
2017 Est. Households by Household Size	**345,184**		**780,950**		**1,656,811**	
1-person	90,257	26.15%	208,948	26.76%	488,408	29.48%
2-person	106,975	30.99%	249,418	31.94%	528,548	31.90%
3-person	60,549	17.54%	133,878	17.14%	272,402	16.44%
4-person	51,849	15.02%	115,466	14.79%	222,777	13.45%
5-person	22,348	6.47%	48,336	6.19%	93,906	5.67%
6-person	8,362	2.42%	16,456	2.11%	32,890	1.99%
7-or-more-person	4,844	1.40%	8,448	1.08%	17,880	1.08%
2017 Est. Average Household Size	**2.59**		**2.53**		**2.45**	
2017 Est. Households by Presence of People Under 18	**345,184**		**780,950**		**1,656,811**	
Households with 1 or More People under Age 18:	**121,051**	**35.07%**	**254,926**	**32.64%**	**500,833**	**30.23%**
Married-Couple Family	79,026	65.28%	182,605	71.63%	344,042	68.69%
Other Family, Male Householder	10,011	8.27%	17,289	6.78%	33,767	6.74%
Other Family, Female Householder	30,941	25.56%	53,125	20.84%	119,432	23.85%
Nonfamily, Male Householder	799	0.66%	1,419	0.56%	2,584	0.52%
Nonfamily, Female Householder	275	0.23%	488	0.19%	1,008	0.20%
Households with No People under Age 18:	**224,133**	**64.93%**	**526,024**	**67.36%**	**1,155,978**	**69.77%**
Married-Couple Family	89,547	39.95%	211,966	40.30%	410,210	35.49%
Other Family, Male Householder	7,518	3.35%	15,776	3.00%	33,677	2.91%
Other Family, Female Householder	15,309	6.83%	33,475	6.36%	74,111	6.41%
Nonfamily, Male Householder	53,578	23.90%	121,090	23.02%	290,456	25.13%
Nonfamily, Female Householder	58,181	25.96%	143,717	27.32%	347,524	30.06%

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Housing Units by Units in Structure	**366,396**		**827,081**		**1,768,350**	
1 Unit Attached	28,642	7.82%	56,671	6.85%	108,726	6.15%
1 Unit Detached	182,603	49.84%	431,745	52.20%	783,980	44.33%
2 Units	35,178	9.60%	82,406	9.96%	197,923	11.19%
3 or 4 Units	32,543	8.88%	67,441	8.15%	205,864	11.64%
5 to 19 Units	41,048	11.20%	78,966	9.55%	202,858	11.47%
20 to 49 Units	25,749	7.03%	49,003	5.92%	110,268	6.24%
50 or More Units	15,260	4.16%	46,789	5.66%	135,366	7.65%
Mobile Home or Trailer	5,326	1.45%	13,880	1.68%	23,029	1.30%
Boat, RV, Van, etc.	48	0.01%	181	0.02%	335	0.02%
2017 Est. Housing Units by Year Structure Built	**366,396**		**827,081**		**1,768,350**	
Housing Units Built 2010 or later	20,693	5.65%	53,494	6.47%	120,699	6.83%
Housing Units Built 2000 to 2009	30,735	8.39%	74,289	8.98%	144,046	8.15%
Housing Units Built 1990 to 1999	33,552	9.16%	71,849	8.69%	122,148	6.91%
Housing Units Built 1980 to 1989	64,557	17.62%	116,466	14.08%	198,443	11.22%
Housing Units Built 1970 to 1979	49,771	13.58%	100,531	12.15%	180,765	10.22%
Housing Units Built 1960 to 1969	34,517	9.42%	80,923	9.78%	158,592	8.97%
Housing Units Built 1950 to 1959	29,121	7.95%	74,604	9.02%	161,314	9.12%
Housing Units Built 1940 to 1949	16,461	4.49%	36,794	4.45%	88,742	5.02%
Housing Unit Built 1939 or Earlier	86,989	23.74%	218,129	26.37%	593,602	33.57%
2017 Est. Median Year Structure Built	**1973**		**1970**		**1963**	

Londonderry NH Demographic Snapshot - Labor

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Pop Age 16+ by Employment Status	**736,201**		**1,650,767**		**3,482,106**	
In Armed Forces	429	0.06%	1,734	0.11%	3,659	0.11%
Civilian - Employed	474,080	64.40%	1,077,593	65.28%	2,229,196	64.02%
Civilian - Unemployed	38,070	5.17%	75,497	4.57%	165,056	4.74%
Not in Labor Force	223,623	30.38%	495,943	30.04%	1,084,195	31.14%
2017 Est. Civ. Employed Pop 16+ by Class of Worker	**473,127**		**1,074,706**		**2,219,030**	
For-Profit Private Workers	342,974	72.49%	739,881	68.84%	1,471,674	66.32%
Non-Profit Private Workers	40,576	8.58%	115,078	10.71%	297,076	13.39%
Local Government Workers	30,884	6.53%	72,560	6.75%	142,378	6.42%
State Government Workers	11,977	2.53%	31,131	2.90%	70,016	3.16%
Federal Government Workers	9,922	2.10%	21,388	1.99%	39,106	1.76%
Self-Employed Workers	36,055	7.62%	93,172	8.67%	195,860	8.83%
Unpaid Family Workers	739	0.16%	1,496	0.14%	2,920	0.13%
2017 Est. Civ. Employed Pop 16+ by Occupation	**473,127**		**1,074,706**		**2,219,030**	
Architect/Engineer	13,786	2.91%	32,648	3.04%	58,906	2.65%
Arts/Entertainment/Sports	7,149	1.51%	20,819	1.94%	52,240	2.35%
Building Grounds Maintenance	15,421	3.26%	30,780	2.86%	75,590	3.41%
Business/Financial Operations	24,167	5.11%	66,040	6.14%	145,949	6.58%
Community/Social Services	7,236	1.53%	17,132	1.59%	39,818	1.79%
Computer/Mathematical	18,383	3.89%	50,985	4.74%	100,626	4.53%
Construction/Extraction	22,931	4.85%	47,459	4.42%	87,644	3.95%
Education/Training/Library	27,628	5.84%	69,836	6.50%	159,835	7.20%
Farming/Fishing/Forestry	751	0.16%	1,567	0.15%	4,043	0.18%
Food Prep/Serving	25,261	5.34%	52,739	4.91%	120,023	5.41%
Health Practitioner/Technician	25,774	5.45%	64,694	6.02%	135,049	6.09%
Healthcare Support	11,790	2.49%	23,022	2.14%	48,843	2.20%
Maintenance Repair	15,302	3.23%	30,544	2.84%	52,204	2.35%
Legal	3,561	0.75%	13,190	1.23%	33,164	1.49%
Life/Physical/Social Science	3,774	0.80%	16,132	1.50%	47,556	2.14%
Management	49,173	10.39%	130,302	12.12%	264,493	11.92%
Office/Admin. Support	65,031	13.74%	135,836	12.64%	267,625	12.06%
Production	32,411	6.85%	52,170	4.85%	91,069	4.10%
Protective Services	8,428	1.78%	20,541	1.91%	41,897	1.89%
Sales/Related	52,063	11.00%	113,964	10.60%	220,407	9.93%
Personal Care/Service	17,568	3.71%	36,546	3.40%	77,936	3.51%
Transportation/Moving	25,539	5.40%	47,761	4.44%	94,117	4.24%

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Pop 16+ by Occupation Classification	**473,127**		**1,074,706**		**2,219,030**	
Blue Collar	96,183	20.33%	177,934	16.56%	325,033	14.65%
White Collar	297,725	62.93%	731,577	68.07%	1,525,666	68.75%
Service and Farm	79,219	16.74%	165,195	15.37%	368,331	16.60%
2017 Est. Workers Age 16+ by Transp. to Work	**462,309**		**1,051,649**		**2,173,890**	
Drove Alone	374,612	81.03%	802,812	76.34%	1,466,820	67.47%
Car Pooled	41,248	8.92%	78,773	7.49%	158,555	7.29%
Public Transportation	8,744	1.89%	65,645	6.24%	262,016	12.05%
Walked	10,235	2.21%	34,629	3.29%	125,642	5.78%
Bicycle	675	0.15%	6,329	0.60%	22,643	1.04%
Other Means	5,745	1.24%	10,536	1.00%	25,135	1.16%
Worked at Home	21,050	4.55%	52,926	5.03%	113,079	5.20%
2017 Est. Workers Age 16+ by Travel Time to Work						
Less than 15 Minutes	111,922		225,377		456,521	
15 - 29 Minutes	153,124		331,230		665,460	
30 - 44 Minutes	91,794		230,883		495,188	
45 - 59 Minutes	39,940		104,134		219,902	
60 or more Minutes	45,537		110,351		228,613	
2017 Est. Avg Travel Time to Work in Minutes	**30.00**		**32.00**		**32.00**	

Londonderry NH Demographic Snapshot - Housing

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Occupied Housing Units by Tenure	**345,184**		**780,950**		**1,656,811**	
Owner Occupied	220,252	63.81%	513,941	65.81%	976,142	58.92%
Renter Occupied	124,932	36.19%	267,009	34.19%	680,669	41.08%
2017 Owner Occ. HUs: Avg. Length of Residence	**17.5**		**17.8**		**17.7**	
2017 Renter Occ. HUs: Avg. Length of Residence	**7.0**		**7.1**		**7.2**	
2017 Est. Owner-Occupied Housing Units by Value	**220,252**		**513,941**		**976,142**	
Value Less than $20,000	4,289	1.95%	9,239	1.80%	16,791	1.72%
Value $20,000 - $39,999	2,512	1.14%	5,194	1.01%	8,494	0.87%
Value $40,000 - $59,999	1,338	0.61%	3,379	0.66%	6,255	0.64%
Value $60,000 - $79,999	1,679	0.76%	2,893	0.56%	5,091	0.52%
Value $80,000 - $99,999	2,695	1.22%	4,225	0.82%	6,748	0.69%
Value $100,000 - $149,999	12,281	5.58%	17,150	3.34%	28,656	2.94%
Value $150,000 - $199,999	23,845	10.83%	33,590	6.54%	54,916	5.63%
Value $200,000 - $299,999	70,938	32.21%	112,174	21.83%	183,557	18.80%
Value $300,000 - $399,999	48,973	22.23%	111,988	21.79%	196,484	20.13%
Value $400,000 - $499,999	26,437	12.00%	84,119	16.37%	155,105	15.89%
Value $500,000 - $749,999	16,977	7.71%	82,234	16.00%	172,825	17.70%
Value $750,000 - $999,999	5,380	2.44%	30,424	5.92%	75,921	7.78%
Value $1,000,000 or more	2,909	1.32%	17,331	3.37%	65,299	6.69%
2017 Est. Median All Owner-Occupied Housing Value	**$286,678**		**$361,727**		**$390,370**	

Description	42.8651° N, 71.3739° Londonderry NH: Travel time 30.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 45.0 minute(s)		42.8651° N, 71.3739° Londonderry NH: Travel time 60.0 minute(s)	
	Total	%	Total	%	Total	%
2017 Est. Housing Units by Year Structure Built	**366,396**		**827,081**		**1,768,350**	
Housing Units Built 2010 or later	20,693	5.65%	53,494	6.47%	120,699	6.83%
Housing Units Built 2000 to 2009	30,735	8.39%	74,289	8.98%	144,046	8.15%
Housing Units Built 1990 to 1999	33,552	9.16%	71,849	8.69%	122,148	6.91%
Housing Units Built 1980 to 1989	64,557	17.62%	116,466	14.08%	198,443	11.22%
Housing Units Built 1970 to 1979	49,771	13.58%	100,531	12.15%	180,765	10.22%
Housing Units Built 1960 to 1969	34,517	9.42%	80,923	9.78%	158,592	8.97%
Housing Units Built 1950 to 1959	29,121	7.95%	74,604	9.02%	161,314	9.12%
Housing Units Built 1940 to 1949	16,461	4.49%	36,794	4.45%	88,742	5.02%
Housing Unit Built 1939 or Earlier	86,989	23.74%	218,129	26.37%	593,602	33.57%
2017 Est. Median Year Structure Built	**1973**		**1970**		**1963**	

V.

CUSTOMER REVIEWS:

LETTERS OF SUPPORT

amazon

State of New Hampshire

GENERAL COURT

CONCORD

October 12, 2017

To the Executives of Amazon,

We, the leaders of the New Hampshire Legislature, urge you to seriously consider the New Hampshire Advantage as you search for your second headquarters. We believe that New Hampshire offers everything that Amazon is looking for in its HQ2 search, and more.

New Hampshire's workforce is among the most highly educated workforces in the nation, with our public schools, colleges and universities producing thousands of well-educated and highly skilled students ready to tackle the jobs available in our state every year. Additionally, our colleges, universities, and public schools have a proven track record of working with businesses to create specialized degree programs to help meet the ever-changing workforce demands. With upwards of 50,000 employees slated for HQ2, New Hampshire's adaptable and growing workforce is available to meet this demand.

The Granite State has been consistently ranked as one of the top states to live in due to the high quality of life we enjoy here, great public schools, the highest percentage of households connected to the internet in the nation, and an informed citizenry. New Hampshire is blessed with a beautiful natural landscape that stretches from the Seacoast, to the Lakes Region, to the White Mountains, to the Great North Woods and all the hills, valleys, and rivers in-between. New Hampshire has blended the traditions of New England while embracing the 21st Century. What better example than the surging high-tech industry now found in the former textile mills in Manchester, home to companies such as Dyn (recently acquired by Oracle), Texas Instruments, AutoDesk, and DEKA?

New Hampshire has all of the qualities that Amazon is looking for in a location for HQ2. We encourage you to visit and see for yourselves why our home should be your home too.

Sincerely,

Sen. Chuck Morse, President of the Senate

Speaker Shawn Jasper, Speaker of the House

Sen. Jeff Woodburn, Senate Minority Leader

Rep. Steve Shurtleff, House Minority Leader

University of New Hampshire

Office of the President

105 Main Street
204 Thompson Hall
Durham, NH 03824

V: 603.862.2450
F: 603.862.3060
TTY: 7.1.1 (Relay NH)

presidents.office@unh.edu

October 6, 2017

Amazon
Office of Economic Development
c/o Site Manager Golden
2121 7th Ave.
Seattle, WA 98121

SUBJECT: University of New Hampshire Commitment to Support the Location of Amazon HQ2 in the State of New Hampshire

To Whom It May Concern:

The University of New Hampshire (UNH) is pleased to support the State of New Hampshire's proposal for the location of Amazon's second headquarters in NH. From its main campus in Durham, its college in Manchester, and the UNH School of Law in Concord, UNH supports research, education, workforce development, and economic development activities to benefit the state, the region, and the nation. The university has a deep commitment to its land, space, and sea grant missions, which is evidenced by national rankings of #2 in ecology, #3 in plasma physics, and #1 in hydrographic mapping. UNH is an R2 research institution under the Carnegie classification system but, with intensifying focus on expanding scholarly productivity, expected to rise to R1 in two years.

As the flagship higher education institute in the state, UNH is fully committed to be Amazon's local workforce and research partner. UNH has vibrant and extensive academic and workforce development programs, as well as an engineering and sciences portfolio rooted in research. With particular strengths in computer science, analytics and data science, information systems, and a range of engineering disciplines, UNH's research endeavors complement the pioneering interests of Amazon. Through a comprehensive suite of advanced lecture, laboratory, and experiential courses provided by research-active faculty and supported by graduate teaching and research assistants, we represent the locus of disciplinary expertise and student training within the University System of NH. Additionally, UNH holds the largest undergraduate research conference in the country thereby leading others in transformative higher education.

The Institute for the Study of Earth, Oceans, and Space (EOS) offers opportunities for students to work alongside distinguished faculty in high-level research projects, placing it in the forefront of academic research centers. EOS is UNH's largest research enterprise, receiving over $41 million a year in research support from NASA, NOAA, NSF, and other federal agencies. EOS is among the top-ranked U.S. university centers in NASA funding and is a NASA "Center of Excellence" in solar-terrestrial theory.

In the fields of telecommunications and computing, UNH's InterOperability Laboratory (UNH-IOL) advances interoperability and data networking through the analysis of data communications and consumer technology products. Since 1988, the laboratory has fostered multi-vendor interoperability while preparing students for careers in the industry. The laboratory is primarily staffed by students and has steadily grown into one of the industry's premier independent proving grounds for new technologies. The reports the UNH-IOL provides to its members are recognized throughout the data communications industry as evidence of interoperability and conformance to technical standards.

Recognizing Amazon's own commitment to sustainability, I am proud to note that in September 2017, UNH's main campus in Durham became one of only three institutions of higher education in the country to earn a STARS Platinum rating from the Association for the Advancement of Sustainability in Higher Education (AASHE). This recognition places UNH at the highest level of sustainability performance among colleges and universities. Sustainability is a core value of UNH, continually shaping our approach to education, research, and practice that positively impacts our state and region.

We are delighted to welcome Amazon to New Hampshire and look forward to this opportunity to provide a high quality workforce and state-of-the-art research collaboration to its second headquarters.

Sincerely,

Mark W. Huddleston
President

COMMUNITY COLLEGE
system of New Hampshire

October 6, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

The Community College System of NH is excited to partner with Amazon to ensure its success in the Granite State.

The Community College System of New Hampshire (CCSNH) is an agile, innovative and highly responsive system, with colleges and satellite academic centers located in every region of New Hampshire. We are an active partner with employers and other State entities to develop training programs and educational pathways to meet 21st century workforce needs. CCSNH supports the state's industries, offering technical programs, general education, building the essential skills and capabilities of our state's workforce, and aligning our programs with the needs of our industry partners.

We have a highly successful track record of building a pipeline of students from NH high schools through dual and concurrent enrollment courses, and we accommodate learners of all ages seeking lifelong learning, helping New Hampshire to remain a highly educated state. Moreover, New Hampshire is a state where educational institutions, State government, business and community organizations work together as a team to achieve shared goals.

As Chancellor of the CCSNH, I am an educational leader but I am also an economist. New Hampshire has very strong economic indicators, and we prioritize our efforts to ensure the State maintains its quality of life and leading indicators. Our workforce is highly educated, with a wealth of opportunities for our population to access programs, to upskill, and to keep pace with emerging opportunities.

We look forward to welcoming you to our New Hampshire community.

Sincerely,

Ross Gittell
Chancellor

26 College Drive, Concord, NH 03301-7407
Phone (603) 271-2722 | (800) 247-3420 | TDD Access: relay NH (800) 735-2964 | Fax (603) 271-2725

New Hampshire DOT
Department of Transportation

THE STATE OF NEW HAMPSHIRE
DEPARTMENT OF TRANSPORTATION

Victoria F. Sheehan
Commissioner

William Cass, P.E.
Assistant Commissioner

October 9, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

Dear Sir/Madam:

In 1997 Interstate 93 between Salem and Manchester was a four-lane highway with average traffic volumes of 100,000 vehicles per day along portions of the corridor. Recognizing the need to address this safety and capacity issue, the New Hampshire Department of Transportation (NHDOT) embarked on a major project to widen the 20 mile corridor from two lanes in each direction to four, creating a new eight-lane facility capable of carrying 175,000 vehicles per day. This new configuration was intended to provide additional capacity to support economic development along the corridor in the years to come. In addition to the mainline improvements, a new Exit 4A interchange was also proposed; further reducing congestion, improving safety and promoting economic vitality in the Towns of Derry and Londonderry. When these projects are completed a total of $787 million will have been invested in the I-93 corridor, with another $48 million for Exit 4A.

Last year the remaining construction contracts to complete the widening of I-93 were let and construction of the entire project is now scheduled to be complete by 2020. The Exit 4A project is also fully funded and is anticipated to enter construction in 2019. With almost 70 percent of the construction complete, transportation investment of this scale has spurred economic growth. These projects were sized to attract businesses to New Hampshire, rather than merely addressing a current need. Already NHDOT has been working with a number of developers who are drawn to southern New Hampshire because of these infrastructure investments. One development is the Woodmont Commons Project that abuts Exit 4 and the proposed Exit 4A. Phase one of that development is already moving forward, and as a result further capacity improvements are being made on NH Route 102 to support local access.

In addition to investing in the I-93 highway infrastructure, the NHDOT also developed a program to expand intercity and commuter bus service along the I-93 corridor between Boston and Manchester. In 2008 NHDOT contracted with a private firm to operate an expanded bus service and new transit facilities at Exits 2, 4 and 5. New park-and-ride lots with bus terminals were constructed at Exit 2 and Exit 5, with a new bus terminal at Exit 4. These facilities have proved extremely successful, complementing the highway improvements by helping to further expand capacity. NHDOT's Bureau of Rail and Transit also works closely with local transit agencies to ensure that local transit needs are being met.

Lastly, the NHDOT Bureau of Aeronautics works collaboratively with the Manchester-Boston Regional Airport to help promote the airport and to ensure that it is providing safe, efficient and convenient transportation that meets the needs of New Hampshire residents and businesses. Currently there is approximately $56 million budgeted for preservation, modernization and expansion projects at Manchester-Boston Regional Airport in 2018 through 2020.

The State of New Hampshire's prior commitment to investing in infrastructure has positioned us to be able to meet the needs of a company such as Amazon. The investment in I-93 and Exit 4A has provided the highway capacity, the investment in transit facilities will allow us to adapt to new transit needs, while the Manchester-Boston Regional Airport has existing capacity to expand both passenger and cargo service.

Currently NHDOT leads a Transportation Demand Management Task Force for the I-93 Corridor. Two of the goals of this group are to facilitate cross-agency planning and coordination on transportation related initiatives, and to assist with local and regional planning efforts relative to transit oriented development and land use. Membership includes; Business and Economic Development, Housing and Finance Authority, Regional Planning Commission and Environmental Agency participation. This group would be able to work with the Amazon team to evaluate your specific transportation needs and to ensure that our infrastructure and services meet the demands of your business and employees.

The NHDOT looks forward to working with Amazon to ensure that the current projects we are advancing will meet your specific requirements.

Sincerely,

Victoria F. Sheehan
Commissioner

NH HIGH TECH COUNCIL

October 10, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

To whom it may concern,

Amazon executives have a challenging and exciting decision regarding locating HQ2. We hear stories of wooing and elaborate gifts arriving at the offices touting the resources and tools they can offer Amazon. What we can offer Amazon is a shovel ready location off a major highway in a densely populated region with a high number of employees in the tech field. Still, we expect others can offer this as well.

What others cannot offer is the ultimate tech talent recruiting tool – no personal sales tax or income tax – which adds immediate and substantial value to the employees' bottom line. Combine that with a four-season state that offers easy access to that quality of life so many of today's employees are looking for such as lakes, mountains, oceans and sought after urban areas, and we believe we can make a compelling case for Amazon to consider.

Led by a growing and booming tech sector in greater Manchester, Southern New Hampshire has become a true tech hub, and New Hampshire as a whole ranks highly in tech worker density and high earning potential. Out of total tech workers as classified by the North American Industry Classification System (NAICS), New Hampshire is in the top 10 nationally on a per capita basis. Tech jobs also pay well, and when combined with one of the lowest poverty rates in the country, New Hampshire was ranked first in the nation by the US Census for 2016 in per capita income.

Southern New Hampshire, encompassing the greater Manchester, Nashua and Salem areas, accounts for 53% of those tech jobs and the seacoast region accounts for another 21% of the total. Combined, that's 74% in a relatively small geographic region. Those numbers increase significantly when Northern Massachusetts is included.

However, the bottom line is no region can offer up 50,000 available tech workers to Amazon. There has to be a talent attraction effort. That's where we believe we stand out. The NH High Tech Council has been working closely with the NH Department of Business and Economic Affairs for what this might look like. Much research has been done on what makes New Hampshire attractive to professionals elsewhere, and quality of life, lower taxes and meaningful work all rise to the top.

In summary, an Amazon presence in New Hampshire would bring instant cache to a talent recruitment campaign. We believe that the infrastructure we have in place to accommodate an Amazon headquarters, combined with unprecedented access to local and state government, and our value proposition for recruiting talent, make Southern New Hampshire an attractive and unique option.

Thank you for taking time to review these materials and I am happy to elaborate on any of the points raised in this letter.

Sincerely,

Matt Cookson
Executive Director
New Hampshire High Technology Council

36 Lowell Street, Manchester, NH 03101 • Phone 603-935-8951
info@NHHTC.org • NHHTC.org

REDC
REGIONAL ECONOMIC DEVELOPMENT CENTER
SERVING SOUTHERN NEW HAMPSHIRE

57 MAIN STREET
RAYMOND, NH 03077
(P) 603-772-2655
WWW.REDC.COM

October 12, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

Dear Sir/Madam:

I am pleased to share my support on behalf of the State of New Hampshire as we bid to be the next home of Amazon's headquarters. The proposed site, Woodmont Commons in Londonderry, NH, is located within one of only two Economic Development Districts (EDD) in New Hampshire. As an EDD, the region receives priority attention from the Economic Development Admininistratin, a U.S. Department of Commerce agency, and is prioritized for economic and infrastructure improvements, which lead to job creation, as this project does.

Our organization has long supported both the development of Londonderry and the I-93 corridor, which is critical to maintaining the great business, academic, and recreational lifestyle that we opitimize. There is 8 million square feet of flexible campus space available, and a commitment to facilitate a steller workforce for your company. The greater Boston/Southern NH area provides a quality workforce, a pletheroa of top-notch univerisities, and great quality of life opportunities, all of which are critical components of site selection.

Please feel free to contact me at 603-772-2655, or at Laurel@redc.com, if you would like to discuss this exciting project further or learn more about the comprehensive strategic plan for the region.

Sincerely,

Laurel Adams
President, REDC

Office of the Town Manager
Kevin H. Smith

October 6, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.
Seattle, WA 98121

Dear Mr.Bezos,

On behalf of the Town of Londonderry, and its Town Council, we enthusiastically invite you to locate Amazon's second headquarters in our community. Londonderry is a municipality of 26,000 residents located in southern New Hampshire, just south of the state's largest city, Manchester. We are proud to host Manchester-Boston Regional Airport, as well as many national and regional companies such as UPS/Pratt Whitney, Fed Ex, Efi, Coca-a-Cola Bottling Co., Harvey Industries, Stoneyfield Yogurt, Mega Foods Vitamins, Ecco Shoes, FW Webb, L3 Warrior Systems, among countless others.

Londonderry's business-friendly atmosphere is only eclipsed by its exceptional quality of life for its residents and people who work in town. Conveniently located with two exits off of Interstate 93 (I-93), each of which has mass transit bus terminals, Londonderry is 45 minutes from Boston, the seacoast, and just over an hour to the mountains. With four working apple farms, thousands of acres conserved in open space, and a highly rated school system, it's no wonder Londonderry was the fastest growing community in New Hampshire in 2016.

With regard to Amazon specifically, the town recently approved a 603 acre mixed-use Planned Unit Development (known as Woodmont Commons) right off the interstate, programmed for millions of square feet of commercial/office/retail space as well as an ample variety of housing units. Construction on the site's infrastructure is currently underway and will be shovel ready to meet Amazon's phase one needs of 500,000 square feet. In addition, Amazon will have its own dedicated exit off of I-93 for when it's ready to expand to phases two and three. Finally, as an added incentive, the Londonderry Town Council is willing to offer Amazon a negotiated multi-year property tax break by taking advantage of a new law signed by Governor Sununu this past year.

As we like to say in Londonderry, "Business is Good. Life is Better." Should Amazon decide to locate its second headquarters to Londonderry, you will discover as many others have, that our saying is not merely a slogan, it's a way of life. We value the business community we have in town and we've worked hard to foster an atmosphere that welcomes development and encourages entrepreneurship. At the same time, our residents are our number one asset, and because of such, we've made significant investments into our town and school services and infrastructure, to ensure a healthy suburban lifestyle for all of our citizens.

Mr. Bezos, it goes without saying that we'd welcome Amazon as our newest "neighbor" and we look forward to Amazon integrating itself as an integral member of our vibrant community.

Thank you for your consideration,

Kevin H. Smith
Town Manager

CITY OF MANCHESTER

Theodore L. Gatsas
Mayor

October 6, 2017

Amazon
Office of Economic Development
c/o Site Manager Golden
2121 7th Ave.
Seattle, WA 98121

RE: City of Manchester, New Hampshire: support for Amazon

To Whom It May Concern,

I correspond on behalf of the City of Manchester and our strong support for the coordinated statewide effort to attract Amazon to New Hampshire. Should Amazon choose to expand to New Hampshire, the City of Manchester stands ready to work with our regional and state partners to ensure we are able to meet the housing, transportation, and workforce needs of the company.

The City of Manchester is a thriving urban center of commerce and innovation in Northern New England, with easy access to Boston which significantly enhances New Hampshire's bid to attract Amazon.

Manchester's historic Millyard is a thriving ecosystem of high-tech companies comprised of more than 800 businesses with 18,000 employees. Our Millyard is home to Dean Kamen's ARMI biotech initiative, which is an ideal example of how an innovative, Amazon HQ-like, development can be successful in Southern New Hampshire.

Amazon employees will also find Manchester offers a high quality of life, arts and culture amenities, a thriving downtown and nightlife, and a variety of housing options that cater to millennials and young professionals.

The City of Manchester is very excited and enthusiastic about the opportunity to bring Amazon to the region, and we look forward to working with you throughout this process and in the future.

Regards,

Theodore L. Gatsas
Mayor

One City Hall Plaza • Manchester, New Hampshire 03101 • (603) 624-6500
www.manchesternh.gov

MANCHESTER TRANSIT AUTHORITY
110 ELM STREET, MANCHESTER, NH 03101-2799
TELEPHONE (603) 623-8801
FAX (603) 626-4512

ALAN GOODE, CHAIR
WILL STEWART, VICE CHAIR
ALEXANDRA HORTON
MICHELLE LAUDER
KIM KEEGAN

MIKE WHITTEN
EXECUTIVE DIRECTOR

October 2, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

To Whom It May Concern:

I am writing to support the effort to bring Amazon to Manchester! This city has undergone an incredible transformation in recent years and is now a thriving hub of technology and innovation, the perfect location for Amazon and their employees.

The Manchester Transit Authority is committed to identifying and serving transportation needs in the City of Manchester and surrounding areas. We've been rapidly expanding service and now provide transit routes not just throughout Manchester but from Nashua to Concord and everywhere in between. Our Green DASH routes operates with hybrid electric buses to provide high frequency connections between downtown and the Millyard.

Should Amazon choose to expand to New Hampshire to a site located in the Greater Manchester region, MTA will gladly work with Amazon, the City of Manchester, the State of New Hampshire, and other stakeholders to ensure connectivity between Manchester and Amazon HQ. We have a number of private sector partners who we work closely with to ensure our service is meeting the needs of their employees and customers.

I hope you will consider Manchester. I made the choice to move here 10 years ago and I've since gotten married and had by daughter, Madison. I can't imagine a better community to start a family in and I'm certain that Amazon employees will fall in love with this city and the fantastic people living in it.

Please let me know if there is anything else I can provide. I can be reached at 623-8801 ext. 612 or mwhitten@mtabus.org

Sincerely,

Mike Whitten
Executive Director

GREATER MANCHESTER
Chamber of Commerce

54 Hanover Street
Manchester, NH 03101
Phone: 603.666.6600
Fax: 603.626.0910
www.manchester-chamber.org

October 6, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

To Whom It May Concern:

On behalf of the Greater Manchester Chamber of Commerce (GMCC), I write today to share our full and enthusiastic support for New Hampshire's proposal to host Amazon's new headquarters. The GMCC is the largest business advocacy association in New Hampshire, representing more than 800 businesses and 11 communities from the Greater Manchester region.

As you can see from the state's proposal, Southern New Hampshire is an ideal location for Amazon's new headquarters. The region offers an unrivaled quality of life, easy access to Boston (under 45 minutes), a talented and highly educated workforce, high quality air service from Manchester Boston Regional Airport and easy access to Logan International Airport, and a friendly business climate (no sales or income tax) that is bolstered by transparent and highly engaged local and state governments eager to work with companies like Amazon. More specifically, the proposed Londonderry site offers convenient highway access along with hundreds of acres of shovel ready developable land that Amazon can use as a blank canvas to create the ideal headquarters.

Only ten minutes from this location is the heart of New Hampshire and Northern New England's economy, the City of Manchester. Should Amazon locate to this site in Southern New Hampshire, Manchester will prove to be one of the most important assets and amenities to this project. Manchester, the largest city north of Boston, is a thriving hub of technology and innovation. Manchester's Millyard, perhaps the most successful historic mill redevelopment in the nation, is home to more than 800 businesses, 18,000 employees, and 3.5 million square feet of mixed use office space. The Millyard is roughly the equivalent of the size of the first three phases of the proposed Amazon headquarters and demonstrates that such a project is not only feasible in New Hampshire, but is the type of project that can thrive in the Greater Manchester region.

GREATER MANCHESTER
Chamber of Commerce

54 Hanover Street
Manchester, NH 03101
Phone: 603.666.6600
Fax: 603.626.0910
www.manchester-chamber.org

With workforce development being one of the top of the priorities for Amazon, Manchester is a key asset that will help your company successfully attract and retain top talent to your new headquarters. Manchester offers key amenities that employees will be attracted to, including fine dining and nightlife, sports team and a civic arena, a thriving arts and culture community, a variety of high-quality housing options, and a rich history frome being the largest textile manufacturing city in the world in the early 20th century. In the time since, Manchester has evolved and grown to once again become a center of economic activity with the potential to become a world leader in manufacturing. Recently, Manchester as named was selected to be the Advanced Regenerative Manufacturing Institute, a federally backed biotech initiative spearheaded by inventor Dean Kamen, which is focused on developing technology to mass manufacture tissues and organs.

In sum, we know New Hampshire's proposal offers a compelling case for Amazon's new headquarters and we urge your careful consideration of our region. The GMCC is committed to working with our local, regional, and state partners to offer whatever support we can to this proposal, and, should Amazon choose New Hampshire, future support and resources to the development of the new headquarters.

Sincerely,



Michael Skelton
President and CEO

Manchester·Boston
REGIONAL AIRPORT

Mark P. Brewer, A.A.E.
Airport Director

One Airport Road
Suite 300
Manchester, NH
03103-7450
Tel: 603-624-6539
Fax: 603-666-4101
www.flymanchester.com

06 October 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

Dear Site Manager Golden:

The City of Manchester, State of New Hampshire, and Manchester-Boston Regional Airport work collaboratively to provide the best possible facilities and infrastructure to support both leisure and business endeavors throughout the region.

We are very excited about the possibility of bringing Amazon to New Hampshire and are confident that your organization and its employees will discover a very business friendly climate with an unparalleled quality of life. Manchester-Boston Regional Airport, recently named the best mid-sized airport in the United States by Travelpulse.com, provides convenient access to cities across the US and around the world.

Manchester is currently served by Southwest, American, Delta and United Airlines and welcomes approximately two million passengers annually. Combined, the carriers offer 35-40 flights per day (with seasonal adjustments), with non-stop service to hubs and focus cities such as: Atlanta (ATL), Baltimore-Washington (BWI), Charlotte (CLT), Chicago (ORD and MDW), Detroit (DTW), New York (LGA), Newark (EWR), Orlando (MCO), Philadelphia (PHL), Tampa (TPA) and Washington National (DCA). The airlines that serve Manchester currently provide more than 80% of the domestic seats across the US aviation system.

Demand for airline seats is consistently strong in Manchester and the airlines have committed to up-gauging aircraft and/or adding service to accommodate growing or anticipated future demand. We are fortunate to have long-standing and very productive relationships with our airline partners and are confident that we can work with the appropriate carrier to address future service as it relates to Amazon travel.

We appreciate the opportunity to address some of Amazon's initial questions and welcome the possibility of hosting your business, employees and future customers at the Airport - which serves as the State of New Hampshire's front door.

We look forward to welcoming you to New Hampshire.

Sincerely,

Mark P. Brewer A.A.E.
Airport Director

MPB/dab

Jim Donchess

MAYOR • CITY OF NASHUA

October 10, 2017

Amazon
Office of Economic Development
C/o Site Manager Golden
21217 7th Avenue
Settle, WA 98121

RE: Amazon HQ2 Site Selection

Dear Mr. Golden:

We would like nothing more than for you to call the City of Nashua home!

It was recently brought to our attention that Amazon is seeking a location for a future second headquarters site to accommodate your growth and expansion plans.

As you may know, the City of Nashua is located in a very desirable location within New England. We offer great proximity to Boston/Cambridge as well as all other points north, south and west including access to Worcester, Massachusetts. Many local business owners cite the superb access to major highways as one of the primary reasons for locating their business in Nashua. Moreover, we have access to the high quality human capital needed for any business to thrive.

We very much would like to discuss your expansion and why it should be located in Nashua, your company would be a wonderful addition to the city's business community and our roster of well-established top-tier companies. Some of our high-profile occupants include Oracle, Dell, BAE and Amphenol.

Whether it is assistance with permitting in order to meet your internal timelines or assistance with utilities to ensure the infrastructure is in place, Nashua is a community where you will find a willing municipal partner who will prioritize your success.

In closing, we will work very cooperatively with you and the State of New Hampshire if a site proves to be of interest. We would welcome the opportunity to sit-down with you to hear how we may be able to tailor our approach and potential incentive package in a way that will meet our shared mutual interests. Rest assured meeting your internal timelines will be our utmost priority.

Thank you for your time, and we hope that you will consider the City of Nashua.

Sincerely,

Jim Donchess
Mayor

Tim Cummings
Director of Economic Development

Cc: Taylor Caswell, Commissioner
Mike Bergeron, Sr. Business Development Manager

229 Main Street • PO Box 2019 • Nashua, New Hampshire 03061-2019
603.589.3260 • fax 603.594.3450 • NashuaMayor@NashuaNH.gov

David R. Caron
Town Administrator
dcaron@derrynh.org

October 6, 2017

Amazon Corporation
Office of Economic Development
c/o Site Manager Golden
2121 7th Avenue
Seattle, WA 98121

Dear Site Manager Golden,

I am writing on behalf of the Town of Derry, New Hampshire to express our enthusiastic support of and commitment to the proposed Londonderry location for Amazon's second corporate headquarters (HQ2). As a direct neighbor to the proposed site, and the fourth largest community in New Hampshire, we stand ready to deliver the highest level of support for this project. Our partnership with Londonderry is well established in a region dedicated to highly collaborative partnerships to advance economic development.

As the State of New Hampshire continues to invest in its infrastructure with the expansion of Interstate 93, the Towns of Derry and Londonderry have long collaborated on the design and construction of an additional interchange off I-93, which is scheduled for construction in 2019. Each community has pledged $5 Million to this project, which is a clear indicator of the region's investment in and attention to economic development.

With our close proximity and immediate access to greater Boston, the southern New Hampshire region has long been favored by corporations and its workers as a preferred location to live and do business. Our highly skilled workforce enjoys immediate access to Interstate 93, the Manchester-Boston Regional Airport, and convenient access to an abundance of exceptional recreational and cultural experiences throughout the region and the state.

We are confident that both Amazon and its team members will enjoy the business climate and quality of life that our communities have to offer.

Sincerely,

David R. Caron
Town Administrator

TOWN OF HUDSON
Office of the Town Administrator
12 School Street
Hudson, New Hampshire 03051

Stephen A. Malizia, Town Administrator – smalizia@hudsonnh.gov – Tel: 603-886-6024 Fax: 603-598-6481

October 7, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Avenue
Seattle, WA 98121

Dear Site Manager Golden:

The Town of Hudson New Hampshire Board of Selectmen and Town Administrator strongly support the location of Amazon's new headquarters in southern New Hampshire. The Granite State is an excellent place to live, work and play and the southern tier of the state is second to none for its access to a skilled, educated labor force, proximity to major cities and universities as well as the mountains and the Atlantic Ocean. New Hampshire is small enough to provide direct access to elected officials and decision makers, yet large enough to provide the skilled workforce and resources needed for the one of the world's largest companies to grow and prosper. The Town of Hudson strongly supports Governor Sununu and the New Hampshire Department of Business and Economic Affairs effort to locate Amazon's new headquarters in the Manchester/Nashua/ Hudson region.

Please feel free to contact me if you have any questions or need additional information.

Sincerely yours,

Stephen A. Malizia
Town Administrator

TOWN OF SALEM, NEW HAMPSHIRE
33 GEREMONTY DRIVE, SALEM, NH 03079
(603) 890-2107 · FAX: (603) 898-1223

Community Development Department
Planning Division
Human Services

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

Dear Sir/Madam:

The concept of New Hampshire being home to the east coast Headquarters of Amazon would be a fantastic achievement for the state and northeast. The Town of Salem has always benefitted from its location as being the first town you see when traveling north along the state's major highway system, I-93. The community and the region has always prospered by its shared labor market, economy and transportation resources with Massachusetts with Boston only 30 miles away.

Londonderry is a community that has positioned itself to take full advantage of its available land and infrastructure off of I-93 via Exit 4A. The mixed use area targeted for Amazon's Headquarters will have several advantages;

- Direct access off of I-93 for its workforce and product distribution
- A region that has a well-educated and robust labor market in both New Hampshire and Massachusetts
- Two major airports within 30 minutes from the site (i.e. 15 minutes in NH and 30 minutes to MA)

The Tuscan Village development, currently under construction, will provide Salem and the region with a 170 acre, 2.7 million square feet, mix use development, which includes a residential component, is projected to produce 5,000 new jobs. This new village center will be the largest mixed use project in southern New Hampshire. Salem's Village center will be a nice complement to the Amazon Headquarters complex in Londonderry just 10 minutes away.

The east coast Amazon Headquarters proposal offers New Hampshire with a tremendous economic development opportunity that the state has ever seen. An eight million square foot multi-facility complex with a potential workforce of 50,000 employees would be a nuclear injection to the granite state's economy. The project also has the potential to induce economic development throughout the state due to the size and scale of the proposal. I know that New Hampshire can rise to the challenge and I know the Granite State will make a great home for Amazon.

Best regards,

Andre L. Garron, Community Development Director/Assistant Town Manager

Town of Merrimack, New Hampshire
Community Development Department
6 Baboosic Lake Road
Town Hall - Lower level - East Wing
603 424-3531
Fax 603 424-1408
www.merrimacknh.gov
Planning - Zoning - Economic Development - Conservation

October 11, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

RE: State of New Hampshire Proposal for Amazon "HQ2"

Dear Sir/Madam:

Please accept this letter expressing the Town of Merrimack Community Development Department's support of the State of New Hampshire's bid application for the location of the new Amazon"HQ2." We believe that while the State's proposed location for the project is not within our municipality, locating Amazon's new facility at the proposed location in Londonderry would be of benefit to the entire State of New Hampshire, particularly the southern New Hampshire region that Merrimack and Londonderry share.

I urge Amazon to consider New Hampshire during the evaluation of potential locations around the country. While I know that New Hampshire may not "check all the boxes" from the RFP, the intangibles that a location in New Hampshire bring can be of great benefit to the company. New Hampshire's highly educated and skilled workforce is unparalleled in the United States, and the quality of life that can be found here is unlike anywhere else. New Hampshire consistently ranks among the safest, healthiest, and best educated states in the nation. Couple the quality of life with New Hampshire's accessible government structure (at both the state and local level), our overall low tax burden, and access to so many market areas, New Hampshire should be on the map for Amazon or any company that is looking for success.

I hope that Amazon will seriously consider the State's bid, and join the many successful businesses in New Hampshire, large and small alike.

Sincerely,

Timothy J. Thompson, AICP
Community Development Director

Cc: Eileen Cabanel, Merrimack Town Manager
Michael Bergeron, State of NH Department of Business and Economic Affairs

100 Brickstone Square, Suite 501
Andover, MA 01810
P (978) 763-7500
F (978) 763-7507
E info@baoinc.com
www.baoinc.com

October 13, 2017

Amazon
Office of Economic Development
C/O Site Manager Golden
2121 7th Ave.,
Seattle, WA 98121

Dear Sir/Madam:

BAO is a services firm that assists IT companies such as IBM, SAP, HPE, Dell/EMC and many others with sales and marketing services. We expanded our 200 person Massachusetts operation to Manchester, New Hampshire in May 2017 because of available workforce and real estate. The Manchester region has 8 colleges that help us recruit talent and we are impressed with the eagerness of local and state officials to help us.

The New Hampshire office of Business and Economic affairs, the Manchester Regional Chamber of Commerce, and the New Hampshire High-tech Council are examples of organizations that went out of their way to help. We also draw talent from Massachusetts which allows our staff to have an easy reverse commute.

We came to New Hampshire not because the State gave us monetary incentives, but because the State has the educated, talented people we need to grow and a refreshing business friendly attitude. BAO loves New Hampshire!

Sincerely,

Michael Farrell

Michael Farrell
Chief Operating Officer
BAO, Inc.


LIVE
FREE

New Hampshire & amazon